



Opportunity Day

3Q24 & 9M24

N.C. HOUSING

Nov 29, 2024





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- **02** UPDATE ON PROJECTS
- **03** PERFORMANCE 3Q24 & 9M24
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infroqueing N.C.HOUSING

NCH (SET)

Established: 1994 (2537) Listed in SET: 2004 (2547)

Registered and paid capital: THB 1,245 million

The company is commencing operations with an initial registered capital of 20 million baht for the real estate development project named "Baan Fah". This initiative is based on the "Home Expert Living Care" concept, which emphasizes expertise in housing and design, and aims to establish a "Happy Living Community".



30 Gears of Success



























Community Management

QLM



Experience a comprehensive sports complex offering a range of amenities including a golf club, swimming pools, fitness facilities, and various other activities to suit diverse interests.

Regen Sports & Wellness



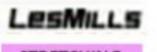


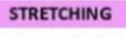






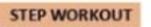














STEP DANCE

GYM BALL

EASY DANCE







MIX DANCE

CARDIO WORKOUT

ABS

PILITES MAT

POWER FIT



Regen Sports & Golf



















Health rehabilitation services for patients of all ages and elderly care in both short-term and long-term stays.

Siri Arun Care | Siri Arun Wellness | Siri Arun Rehab | Siri Arun Polyclinic







คลินิกกายภาพบำบัด ศิริอรุณ รีแฮบ

- ళ ฟื้นฟูหลังการผ่าตัด
- ళ ออฟฟิศซินโดธม
- ปวดสันเท้า ธองน้ำ
- 🗹 ปวดหลัง ปวดเข่า ข้อเข่าเสื่อม

















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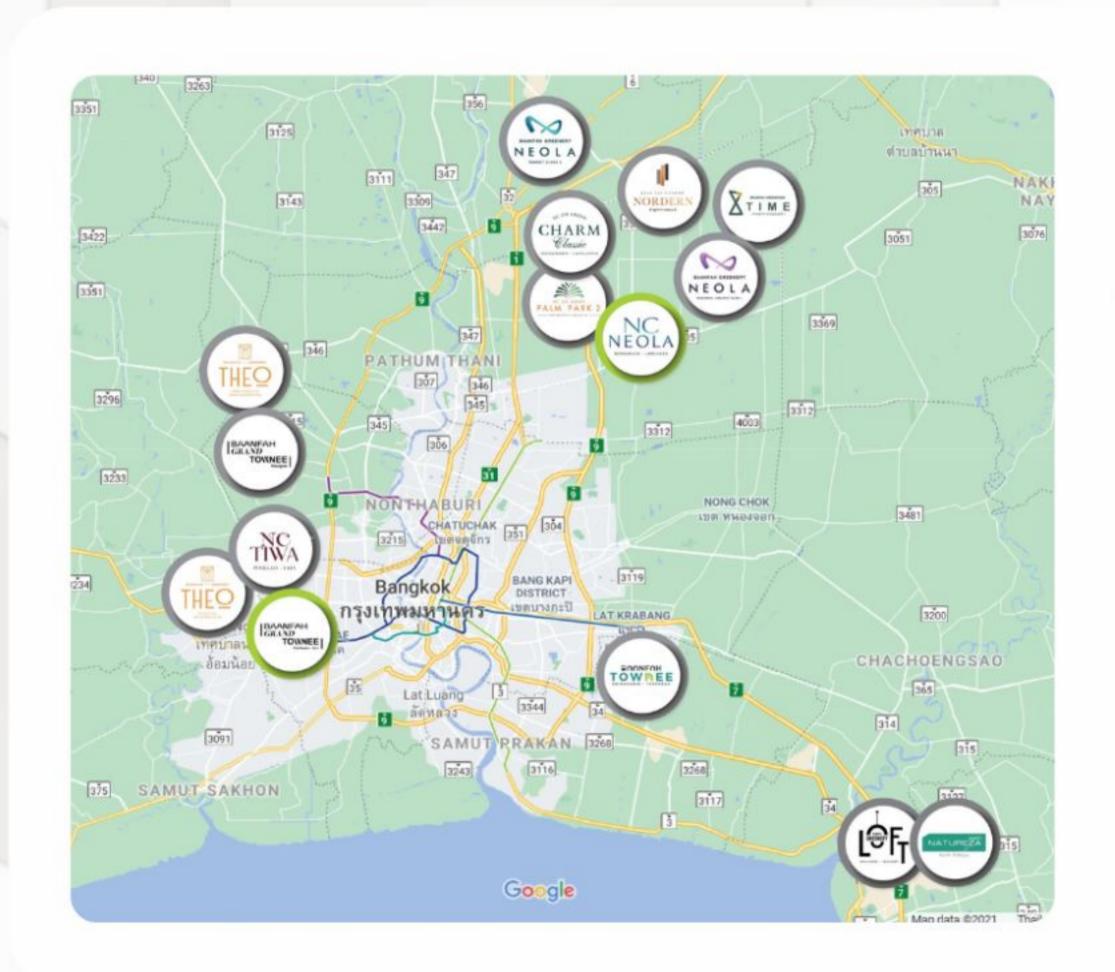
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As of Sep 30, 2024

15

Active Projects

13,122 MB

Overall Project Value

BACKLOG

343 MB

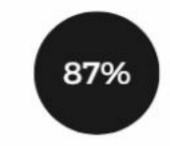
83 units

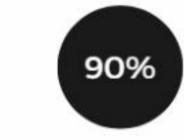
INVENTORY

6,512 MB

1,567 units

SALES VALUE BREAKDOWN







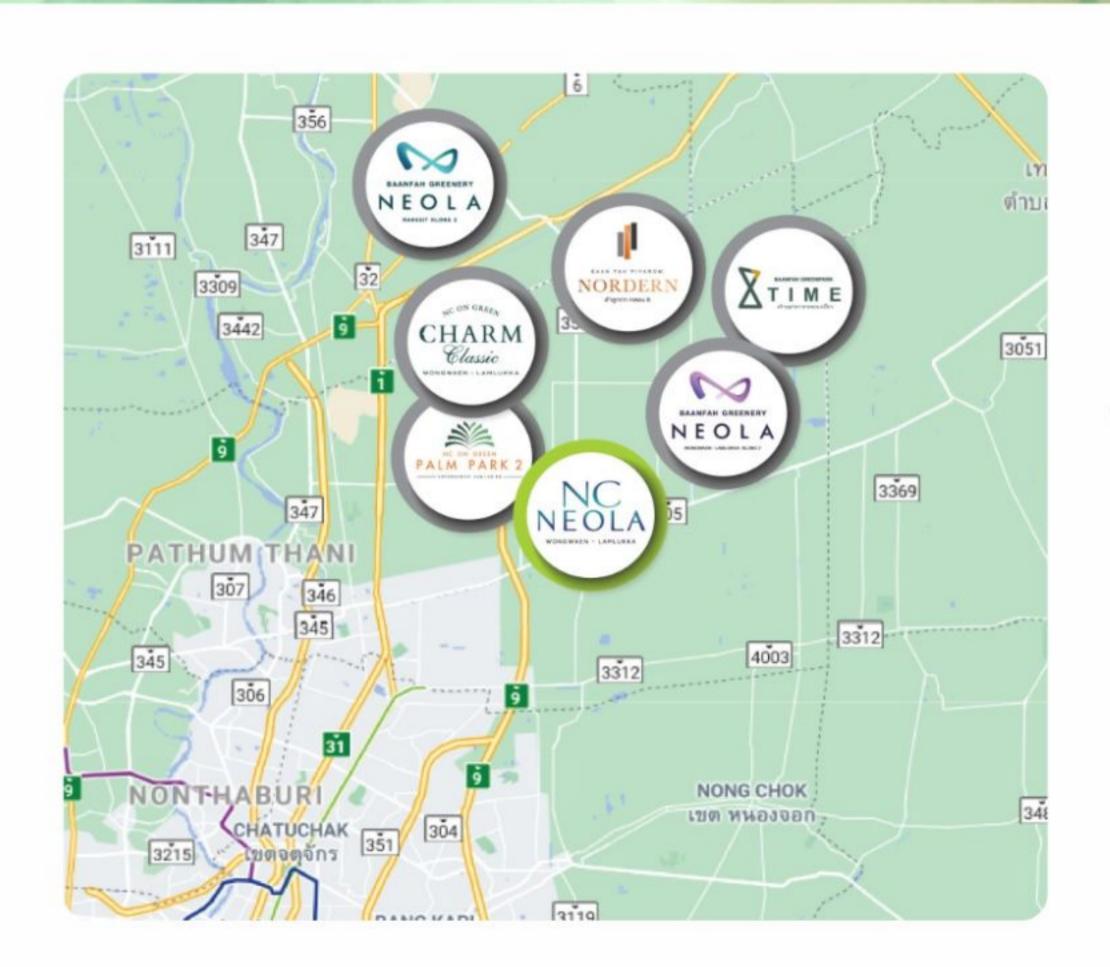
Sub Urban

Landed Project

> 5 MB/Unit









7 Active Projects 6,075 MB
Overall Project Value

- NC Piyarom Well-Living Township
- NC On Green Township
- Non-Township





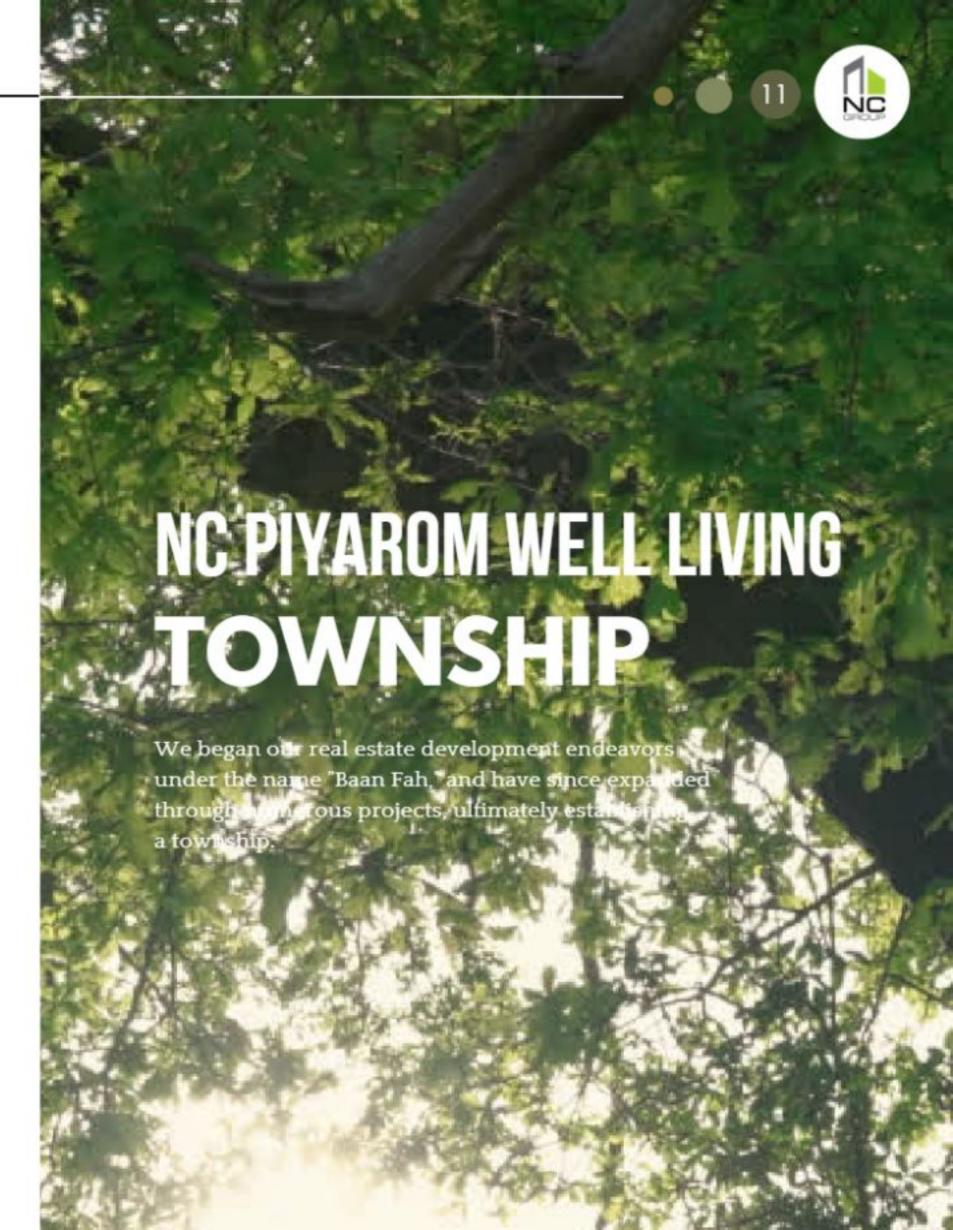












BAANFAH PIYAROM NORDERN









LOCATION & FACILITIES

NORTHERN BKK: LAMLUKKA

















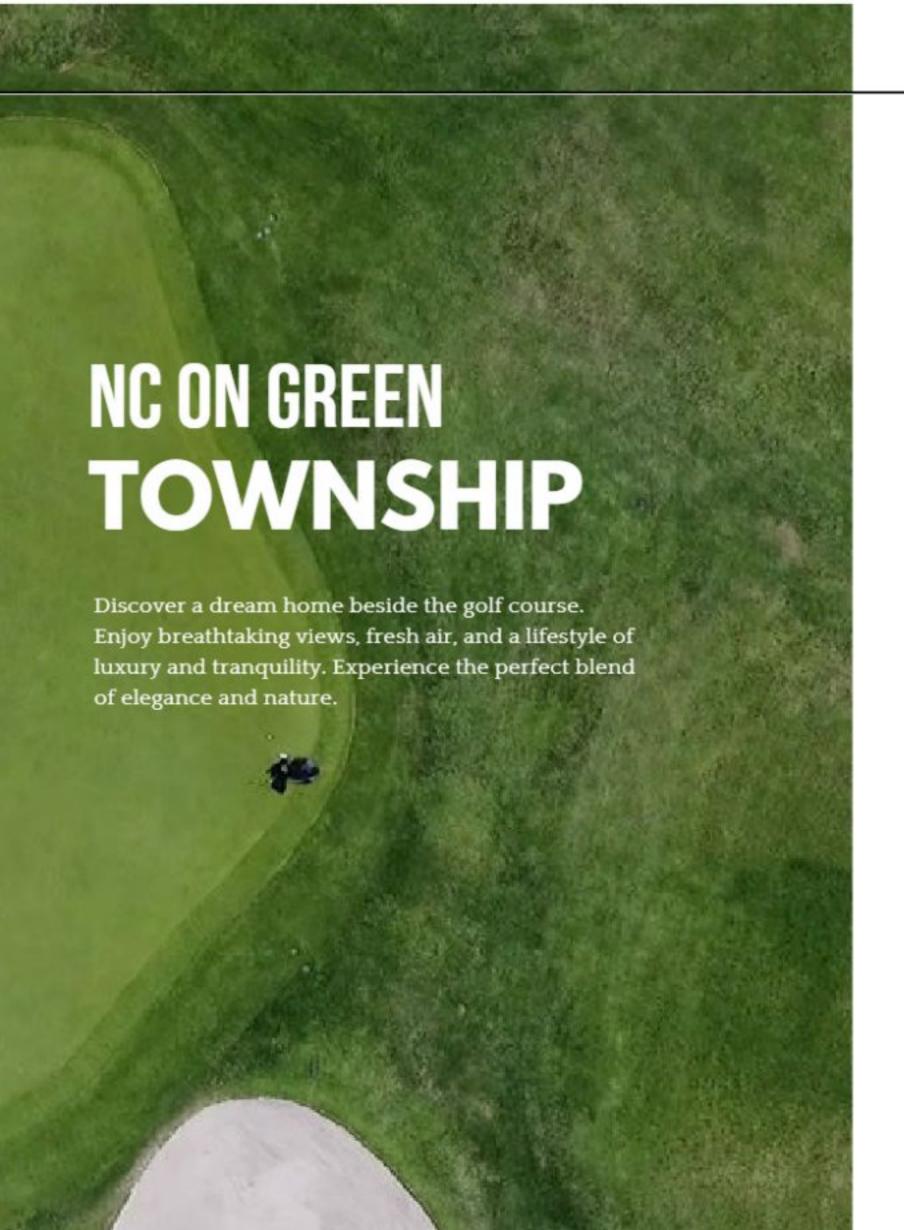


PRICE

SDH: 7.39 - 17.00 MB

PROPERTY DETAILS

PROJECT VALUE 962 MB 94% SOLD























NC ON GREEN CHARM CLASSIC









LOCATION & FACILITIES

NORTHERN BKK: LAMLUKKA



















PRICE

SDH: 5.59 - 19.00 MB

PROPERTY DETAILS

PROJECT VALUE 1,087 MB 95% SOLD

NC ON GREEN PALM PARK 2













LOCATION & FACILITIES

NORTHERN BKK: LAMLUKKA













PRICE

DH: STARTS 4.39 MB

TH: 2.29-3.29 MB

PROPERTY DETAILS

PROJECT VALUE 998 MB 99% SOLD





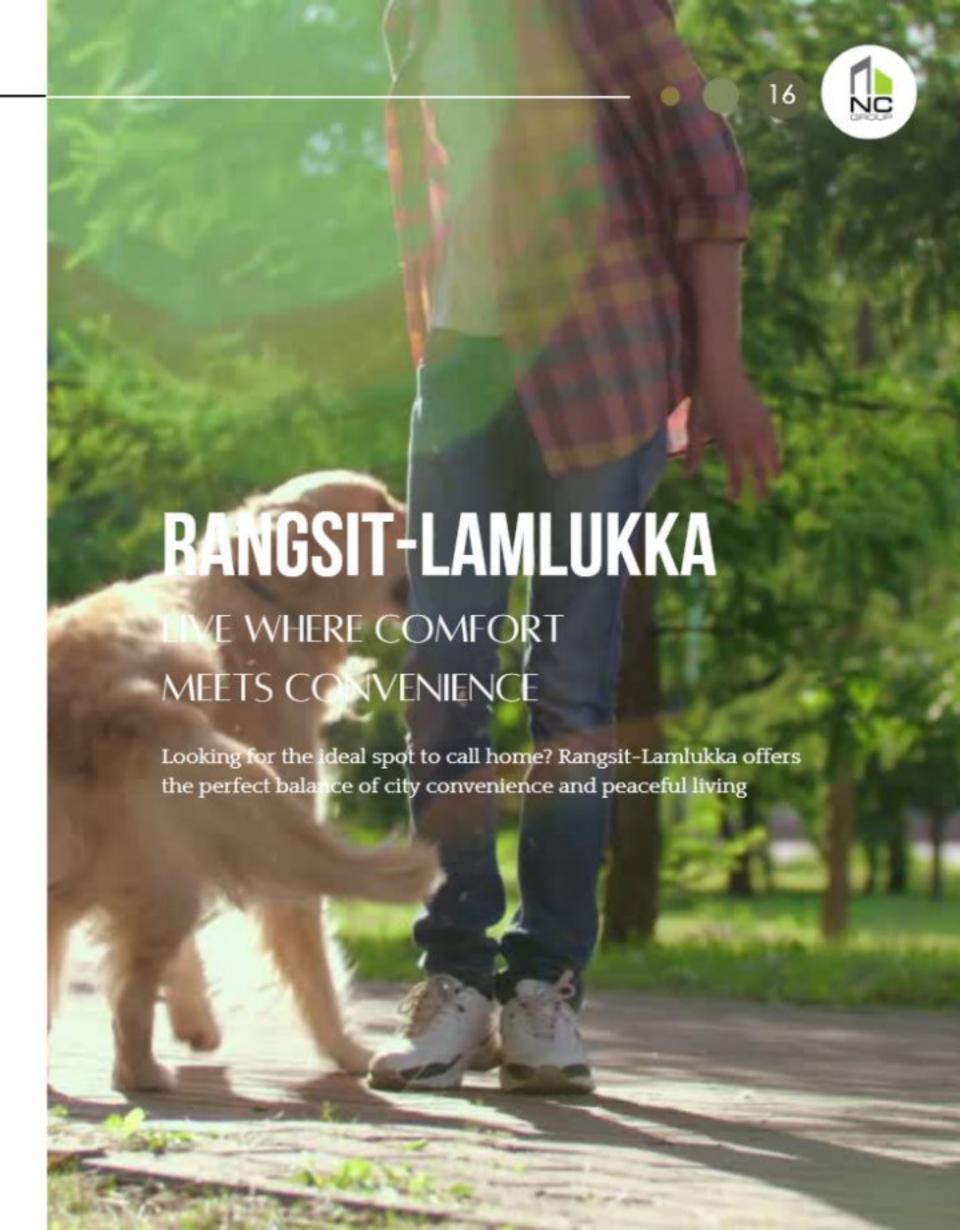












BAANFAH GREENPARK TIME













LOCATION & FACILITIES

NORTHERN BKK: LAMLUKKA















PRICE

DH: STARTS 3.24 MB TH: STARTS 1.66 MB

PROPERTY DETAILS

PROJECT VALUE 880 MB 76% SOLD

BAANFAH GREENERY NEOLA











LOCATION & FACILITIES

NORTHERN BKK: LAMLUKKA

















PRICE

DH: STARTS 3.99 MB

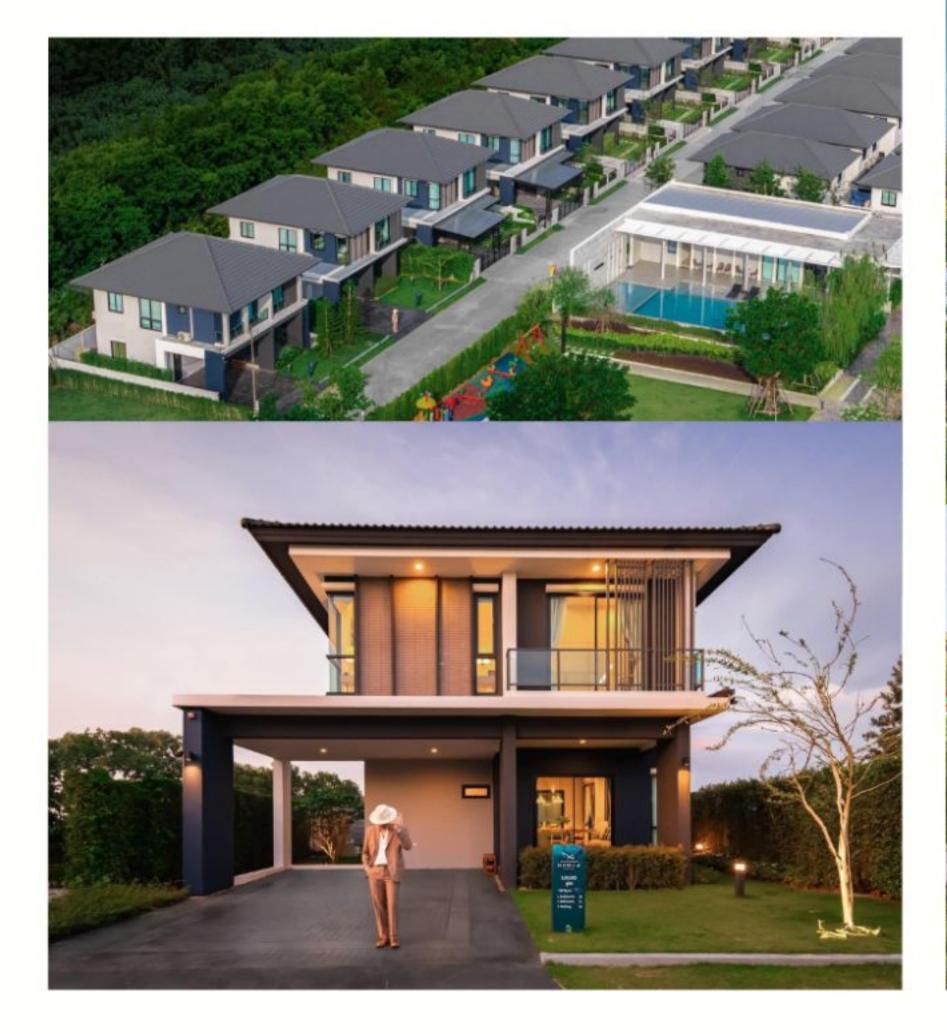
PROPERTY DETAILS

PROJECT VALUE 493 MB 43% SOLD



BAANFAH GREENERY NEOLA

RANGSIT KLONG 2











LOCATION & FACILITIES

NORTHERN BKK: RANGSIT

















PRICE

SDH: STARTS 5.69 MB DH: STARTS 3.99 MB

PROPERTY DETAILS

PROJECT VALUE 1,005 MB 27% SOLD

NC NEOLA

WONGWAEN-LAMLUKKA KLONG 5











LOCATION & FACILITIES

NORTHERN BKK: LAMLUKKA

















PRICE

SDH: STARTS 7.00 MB DH: STARTS 4.29 MB

PROPERTY DETAILS

PROJECT VALUE 650 MB 9% SOLD







As of Sep 30, 2024

5 Active Projects 5,776 MB
Overall Project Value

BAANFAH GREENERY THEO

BAANFAM — GREENERY THEO PINKLAO PETCHKASEM











LOCATION & FACILITIES

WESTERN BKK : RAI KHING 42,

NAKORN PATHOM













PRICE

SDH: STARTS 6.25 MB

DH:STARTS 4.45 MB

TH: STARTS 2.90 MB

PROPERTY DETAILS

PROJECT VALUE 1,758 MB 66% SOLD

BAANFAH GREENERY THEO

THEO CHAIVAPRUCK CHAENGWALTANA





CHAIYAPRUCK CHAENGWATTANA







LOCATION & FACILITIES

WESTERN BKK: BANG BUA THONG, NONTHABURI













PRICE

SDH: STARTS 7.99 MB DH: STARTS 5.69 MB

PROPERTY DETAILS

PROJECT VALUE 1,388 MB 24% SOLD

NC TIWA

















LOCATION & FACILITIES

WESTERN BKK: PHUTTHAMONTHON

















PRICE

SDH: STARTS 9-13 MB

PROPERTY DETAILS

PROJECT VALUE 487 MB 26% SOLD

BAANFAH GRAND TOWNEE







WESTGATE









LOCATION & FACILITIES

WESTERN BKK: BANGYAI, NONTHABURI















PRICE

DH: STARTS 3.99 MB TH: STARTS 2.45 MB

PROPERTY DETAILS

PROJECT VALUE 705 MB 5% SOLD





BAANFAH GRAND TOWNEE

|BAANFAH |GRAND |TOWNEE|





PETCHKASEM SAI 5







LOCATION & FACILITIES

WESTERN BKK: PHUTTHAMONTHON

















PRICE

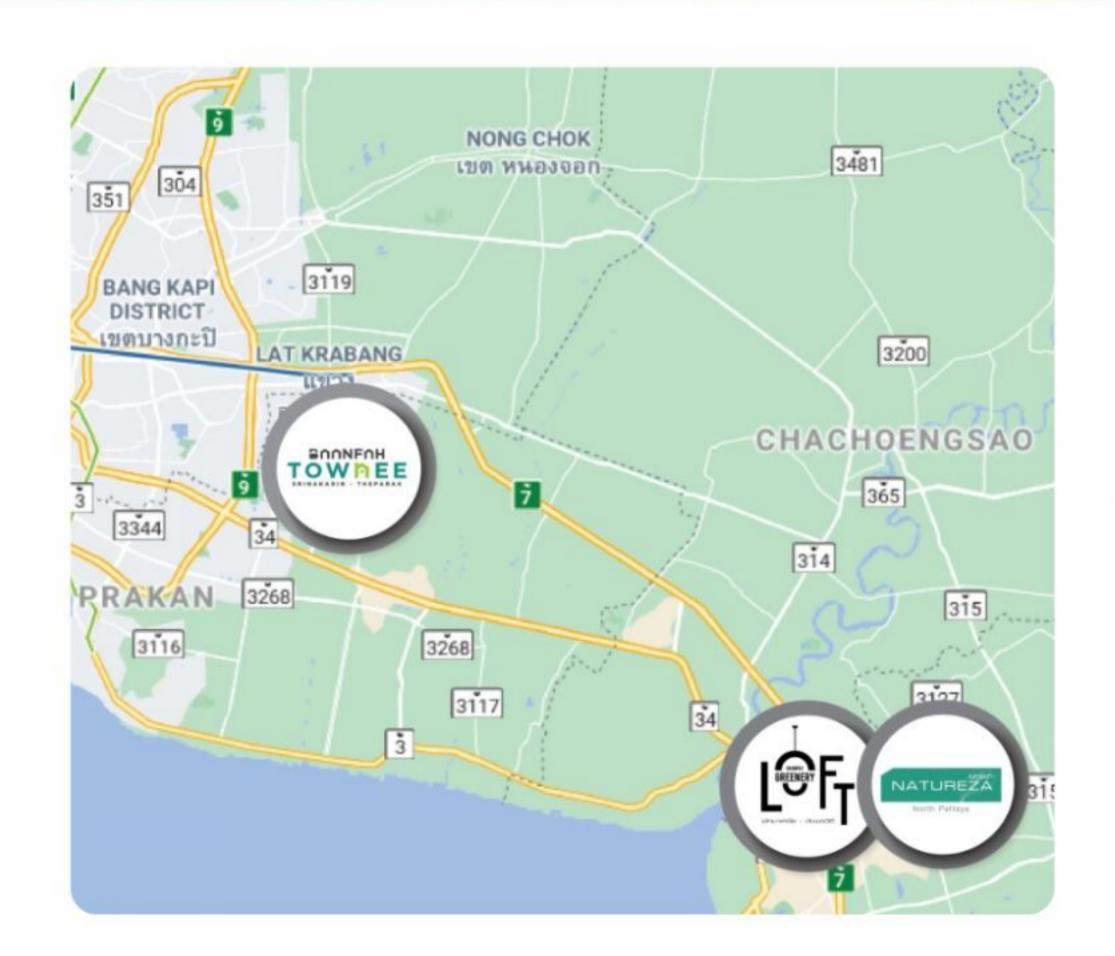
DH: STARTS 4.95 MB TH: STARTS 2.39 MB

PROPERTY DETAILS

PROJECT VALUE 1,439 MB 7% SOLD









As of Sep 30, 2024

3 Active Projects 1,271 MB
Overall Project Value

BAANFAH TOWNEE

SRINAKARIN-THEPARAK











LOCATION & FACILITIES

EASTERN BKK: PHRAEKSA













PRICE

TH: STARTS 2.49 MB

PROPERTY DETAILS

PROJECT VALUE 309 MB 16% SOLD

BAANFAH GREENERY LOFT







PATTAYA









LOCATION & FACILITIES

CHONBURI













DH: STARTS 4 MB

PROPERTY DETAILS

PROJECT VALUE 339 MB 78% SOLD







NATUREZA

CONDOMINIUM

















DIAMANT CONDOMINIUM











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PERFORMANCE Highlights

33

3Q24

PRESALE

792 MB

TRANSFER

309 MB

REVENUE 328 MB 9M24

PRESALE

2,630 MB

TRANSFER

952 MB

REVENUE

1,013 MB

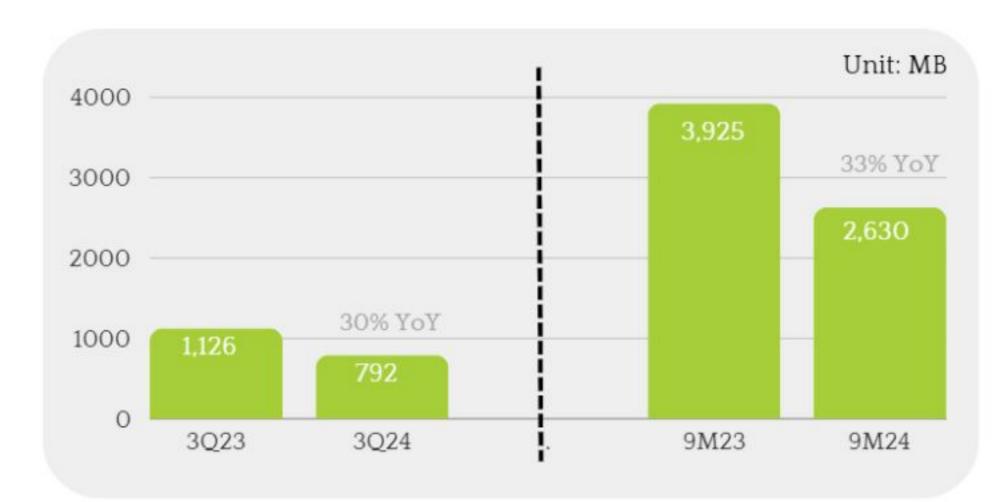


PERFORMANCE 3Q24 & 9M24



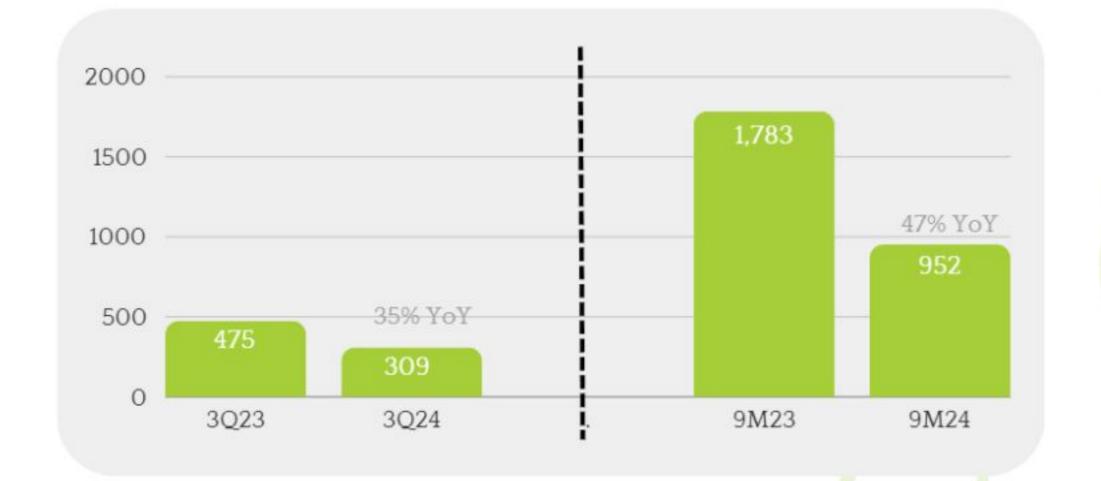
66% of target 4,000 MB











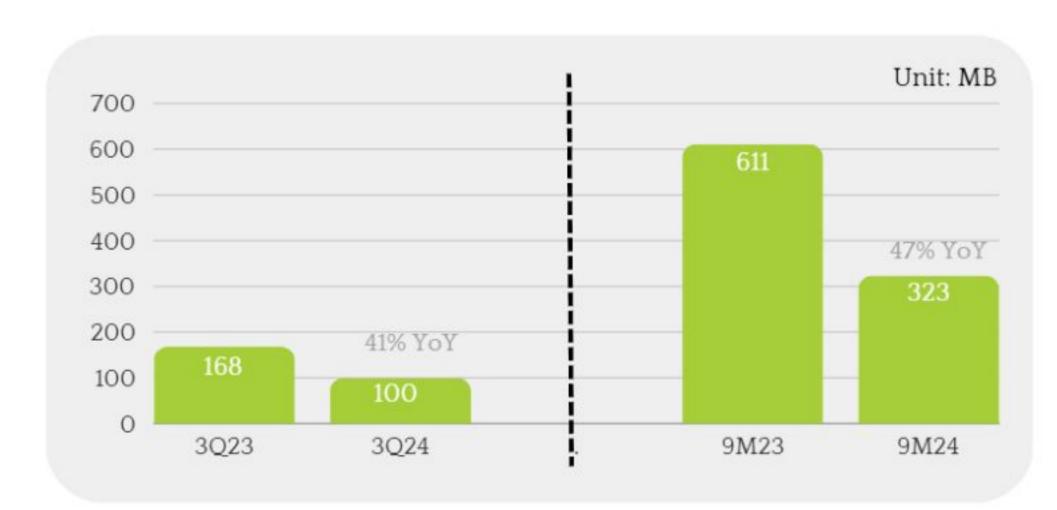






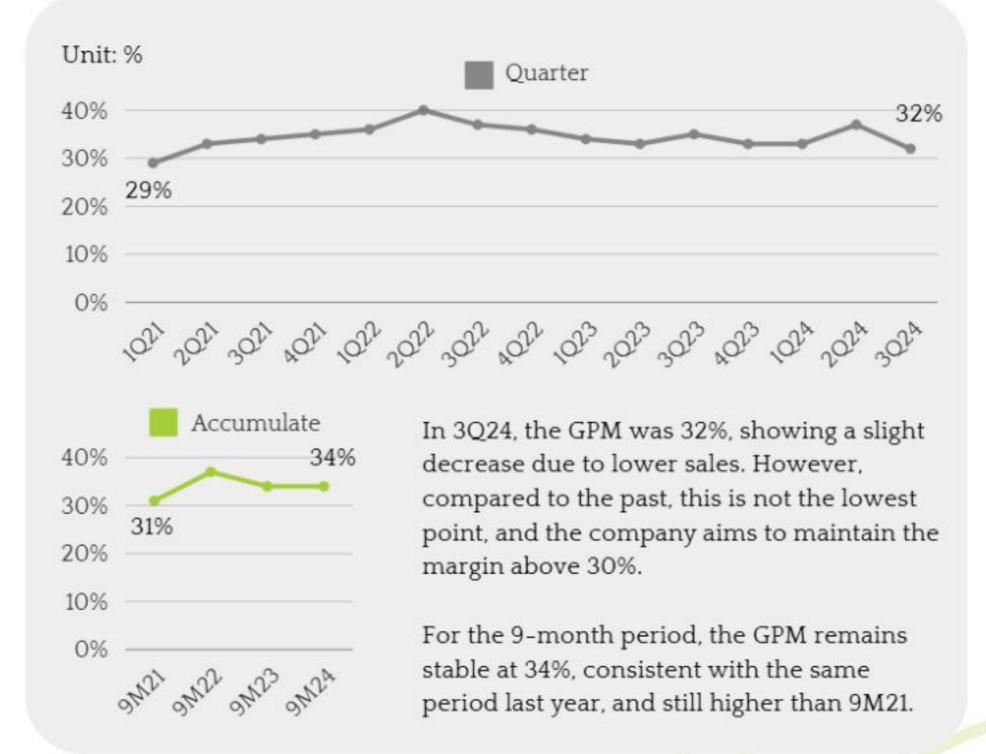
PERFORMANCE 3Q24 & 9M24

Gross Profit



^{*}GP=Revenue from sales-Cost of sales









PERFORMANCE 3Q24 & 9M24

SG&A Margin

QUARTER 28% ACCUMULATE 31%



Net Profit

Attributable to Owners of the Parent

3Q24

9M24

-0.5 MB

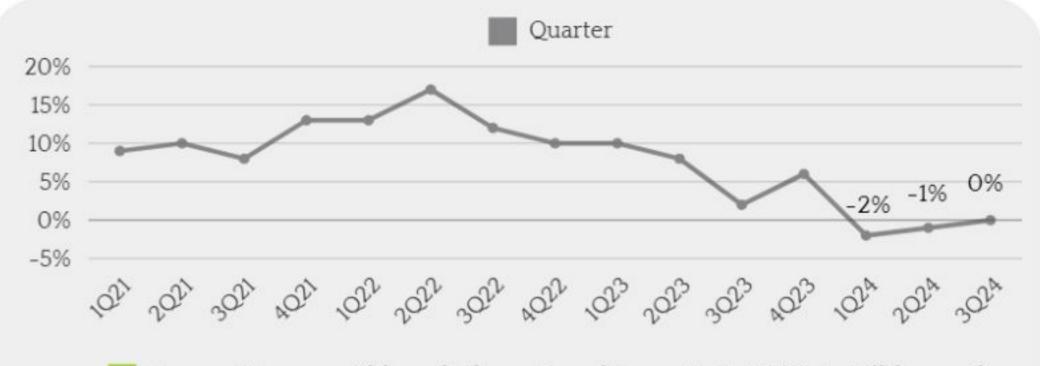
-9 MB

105% YoY

107% YoY

QUARTER 0% ACCUMULATE -1%

Net Profit Margin





Although the net profit margin in 3Q24 is still lower than in previous years, it has improved from negative figures in Q1 and Q2. For the 9-month period, there is a slight decline of -1%, due to macro factors, particularly the demand from target customers. However, the company has reviewed and adjusted its business strategy to improve operational efficiency and is actively working on corrective measures.

PERFORMANCE 3Q24 & 9M24







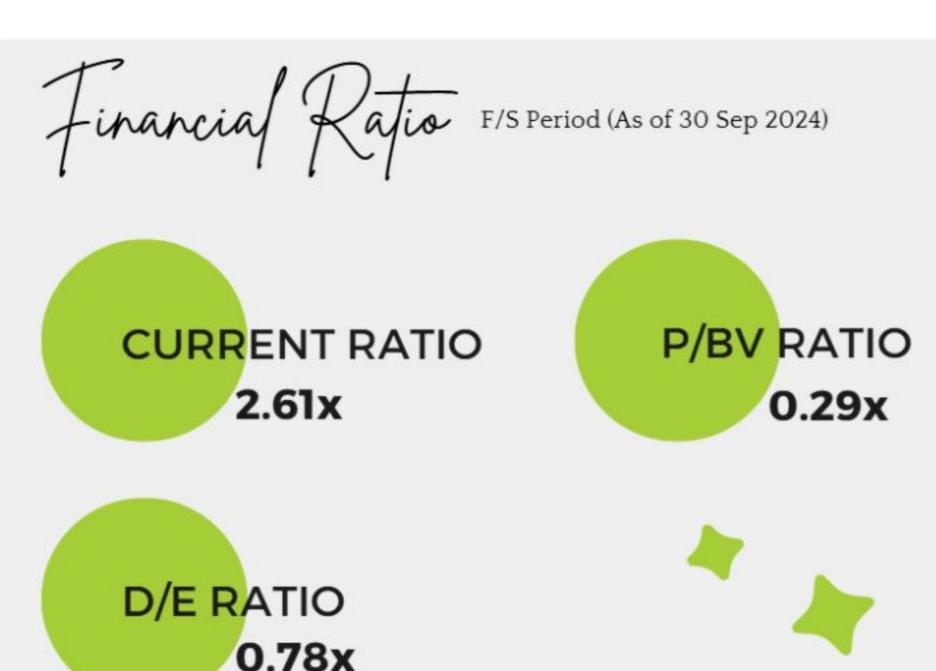




Liabilities

▼ -2.73% from YE2023





The reduction in total assets was mainly due to a decline in current assets, including inventory and land development costs. Total liabilities decreased, primarily driven by lower non-current liabilities, particularly bonds and lease liabilities. This reflects the company's prudent debt management strategy, considering current economic conditions, market volatility, and rising interest rates. These adjustments in interest-bearing debt have helped control financial costs and reduce unnecessary expenses.





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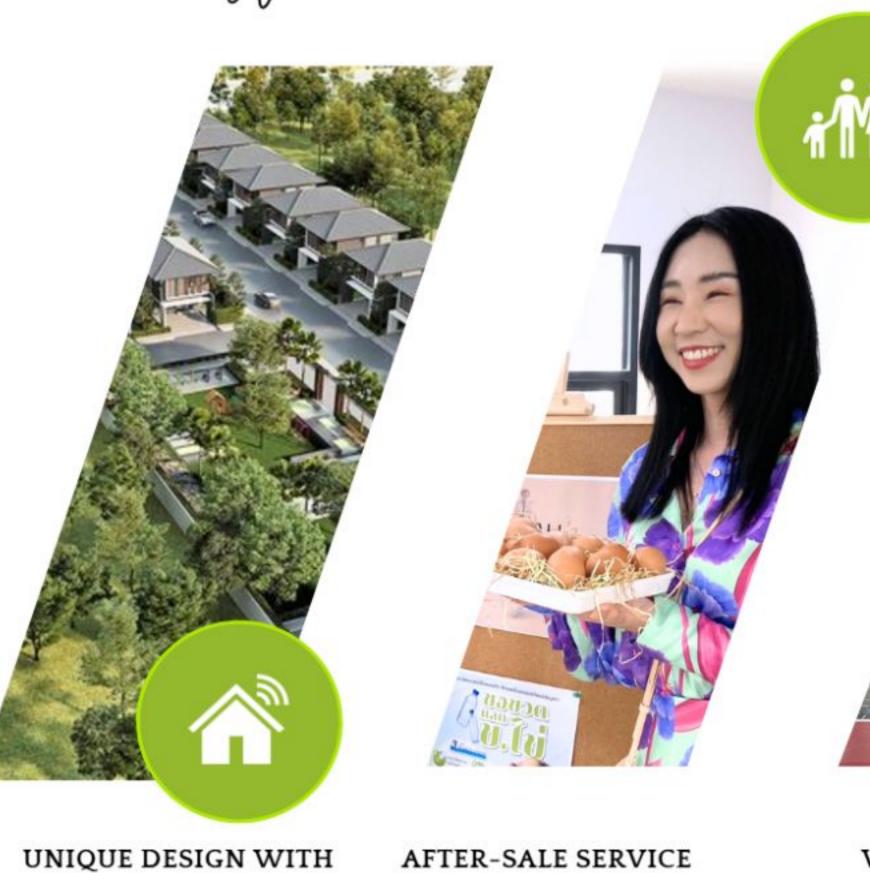




BUSINESS OUTLOOK

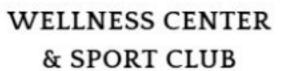


















AFTER-SALE SERVICE

INNOVATION & ESG



BUSINESS OUTLOOK





Strategy & Direction



GREEN CONCEPT

design, project concept, architecture, connecting environmental friendliness for a sustainable way of life



GROW CUSTOMER BASE

proactively expand the opening of new projects in new locations



GUIDELINE TO ESG

aims to operate for continuous growth and security as per guidelines for sustainable development

NC HAPPY LIVING COMMUNITY

GREEN LIVING

- · Energy
- · Environment
- · Zero Waste

SMART LIVING

- · Community
- Mobility
- Security

WELL LIVING

- · Well Being
- Economy
- Education

Enhancing care for a Happy Life, we focus on the health and well-being of our residents, making it feel like they have a personal doctor at home. Partnering with Mahachai 2 Hospital, we're providing exclusive VIP privileges for every family. This service ensures attentive health care and convenience, allowing residents to book appointments from home in advance. It's a step forward in delivering personalized and thoughtful care for our community.











NCH X MAHACHAI 2 HOSPITAL



Personalized Care, Happy Living

- Your Health, Our Priority

Holistic healthcare services

Promote and enhance the efficiency of healthcare and treatment

Facilitate convenience for patients















NCH X THAMMASAT BUSINESS SCHOOL, TU

The signing ceremony of the Memorandum of Understanding (MOU)

This collaboration serves as a bridge connecting theory and practice, which will enhance student development and benefit the real estate business sector in the future. It is hoped that this partnership will contribute to the improvement of higher education in line with the organization's corporate social responsibility, benefiting both parties. The collaboration includes providing research grants to selected students who choose research topics related to the real estate sector.

Producing research and academic articles that address the needs of the business sector

Promoting business experience for students through internships, site visits, etc.

Providing scholarships to support thesis development or independent research















The "Bright Vision Project for Volunteers" is entering its third year in 2024, inspired by the growing realization that eye health issues have become a significant societal challenge for Thais. These issues increasingly affect daily life, including education, work, and overall wellbeing, depriving many individuals of the happiness and normalcy of everyday living. This year, the project extends its support by granting LASIK sponsorships to three courageous frontline personnel from the three southern border provinces of Thailand.

USR project Bright Vision Project For Volunteers



















Be a part of "Giving"

NC BLOOD HERO: United in "One Donor, Many Lives Saved"



















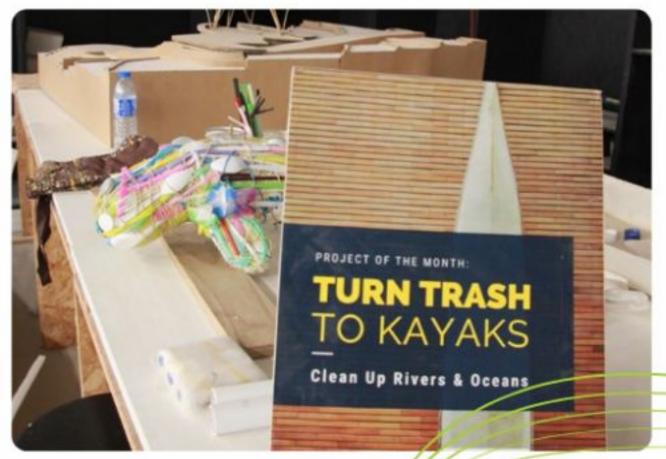
Turn Trash To Kayaks

NC GROUP supports meaningful learning with SDG Lab by donating plastic bottle caps to be transformed into kayaks.

Promoting the optimal use of recycled materials to contribute to sustainable environmental preservation.

















NCH X WASTE BUY

Bottle For Egg Exchange

Returning plastic waste to the recycling process, we delivered drinking bottles and plastic bottles collected from the "Bottle for Egg Exchange" campaign. In collaboration with residents from various projects, plastic beverage bottles were separated from other waste to reduce waste accumulation and contamination.

This effort helped reduce carbon dioxide emissions by 622.60 kilograms, equivalent to planting 72 trees.











NC GROUP มุ่งสู่ "องค์กรสีเขียว"

ขับเคลื่อนนโยบายด้านการจัดการขยะ

เพื่อลดก๊าซเรือนกระจก



An organization that prioritizes ESG values, emphasizing environmental responsibility, adopts materials, technologies, and practices that minimize negative impacts. This includes effective waste management from the source to sustainable endpoints.



Waste management

Zero Waste





Award of pride

N.C. Housing Shines, achieving Excellent CGR 5-Star Rating









เอ็น.ซี. เฮ้าส์ซิ่ง ได้รับการประเมิน การกำกับดูแลกิจการระดับ "ดีเลิศ"

CGR 5 ดาว ประจำปี 2567





The company is committed to conducting business with openness and transparency, considering the impact on the economy, society, the environment, and all stakeholders. This award reflects the company's dedication to maintaining excellent corporate governance, consistently transparent disclosure of information, and careful consideration of economic, social, and environmental impacts. It also highlights the company's focus on sustainable business practices that drive the organization towards long-term growth.









Energy-Etticient Home Award: Reducing Electricity Costs

The "House No. 5 Project" by the Electricity Generating Authority of Thailand (EGAT) implements an energy efficiency labeling program for housing developments. This initiative promotes efficient energy use while enhancing the quality of life for residents.



The company places great importance on housing development and has consistently conducted research and development on energy-efficient and environmentally friendly housing. One of its key initiatives is the "Label No. 5 Project."









PICKLEBALL FOR HEALTHY AGING

Meaningful activities that promote the health and well-being of the elderly

















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N.C. HOUSING

Nov 29, 2024