

1Q24

N.C.

Opportunity Day

HOUSING

May 31, 2024

www.ncgroup.co.th

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introducing **N.C.HOUSING**

NCH (SET)

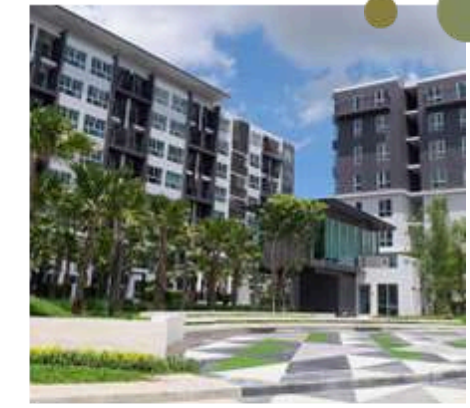
Established: 1994 (2537)

Listed in SET: 2004 (2547)

Registered and paid capital: THB 1,245 million

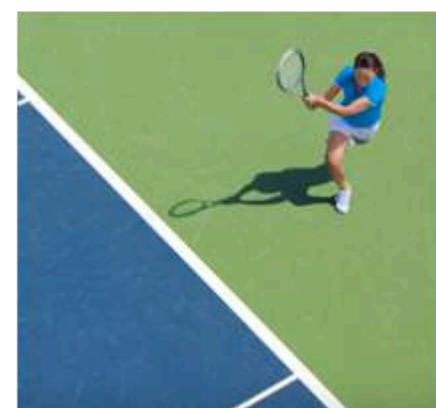
Initial registered capital of 20 million baht to operate a real estate development business under the project name “Baan Fah” with the concept “Know Your Home, Know Your Heart” by offering expertise in housing and designing, as well as creating “Happy Living Community”



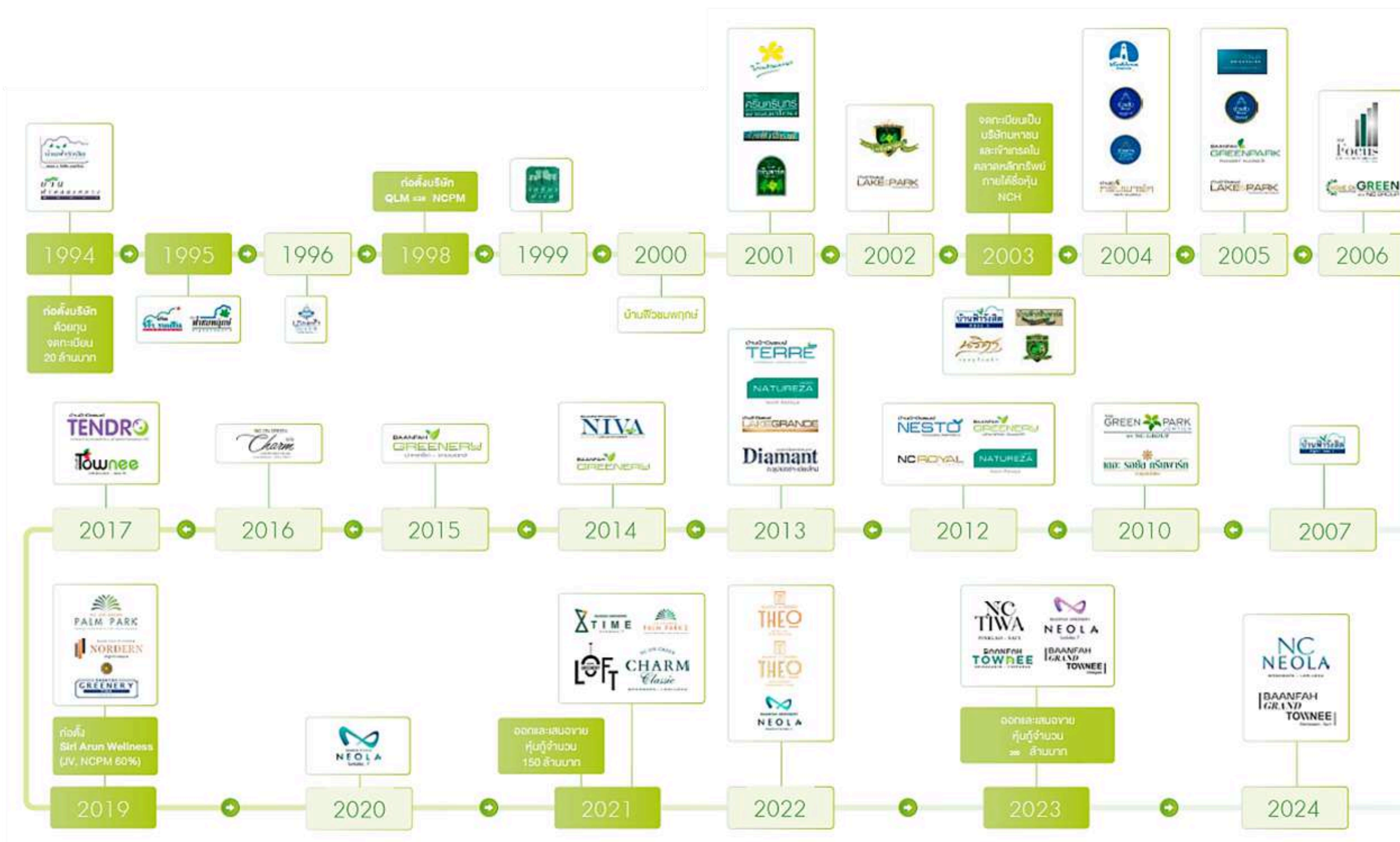


BUSINESS SCOPE

- **Property Development**
- Land Development
- Project Management
- Community Management
- Precast Product
- Wellness
- Sport Club



KEY MILESTONES



Since 1994
30 years
 of success

WORTH
 >47,150 MB

69
 PROJECTS
 OVERALL

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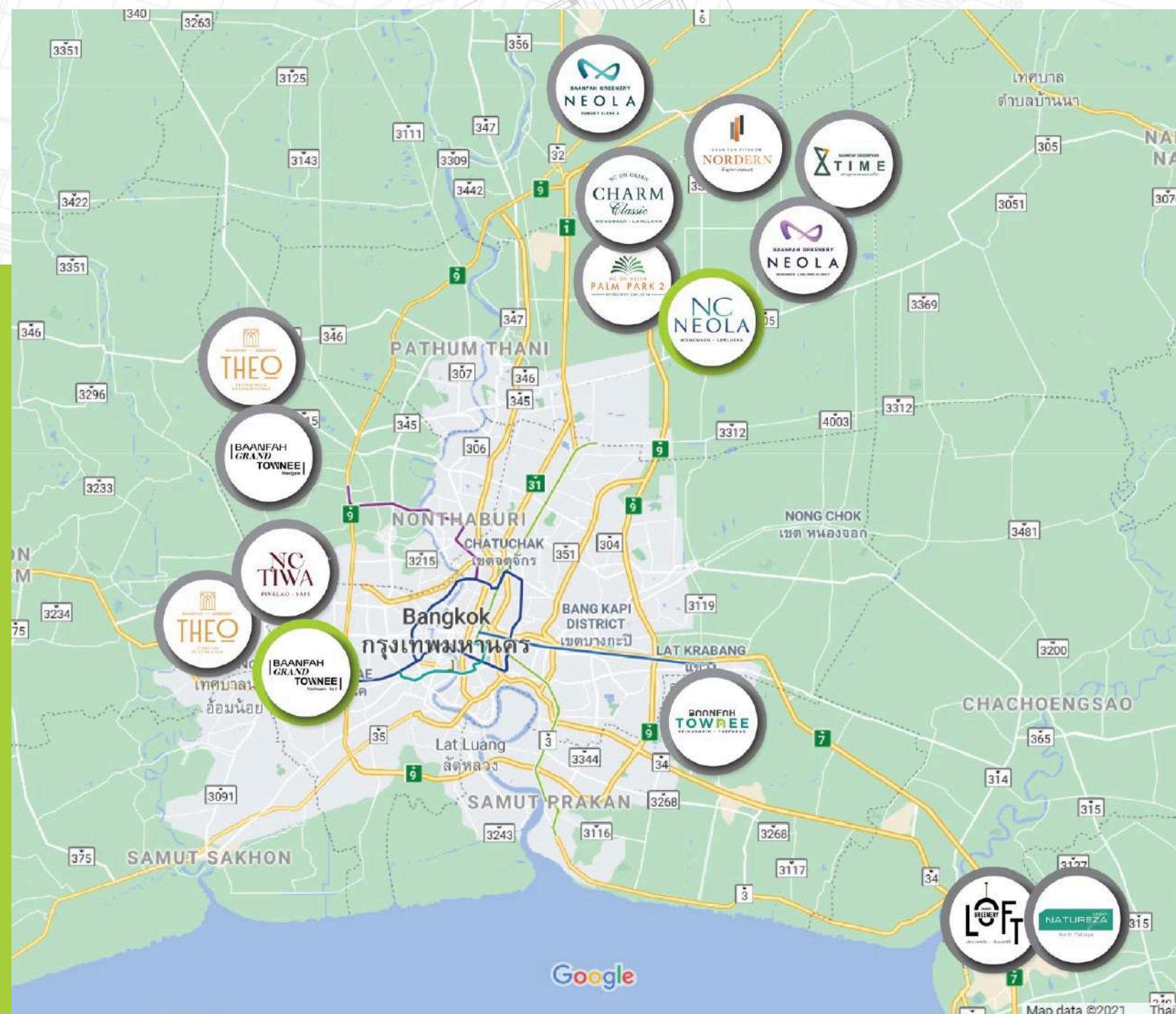
03 PERFORMANCE 1Q24

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ACTIVE PROJECTS

As of Mar 31, 2024



15

Active Projects

13,116 MB

Overall Project Value

BACKLOG

390 MB

97 units

INVENTORY

7,087 MB

1,700 units

ACTIVE PROJECTS

As of Mar 31, 2024

SALES VALUE

Breakdown

86% Sub Urban
Location

90% Landed Project
Project Type

35% > 5 MB
Average Price Per Unit

ACTIVE PROJECTS

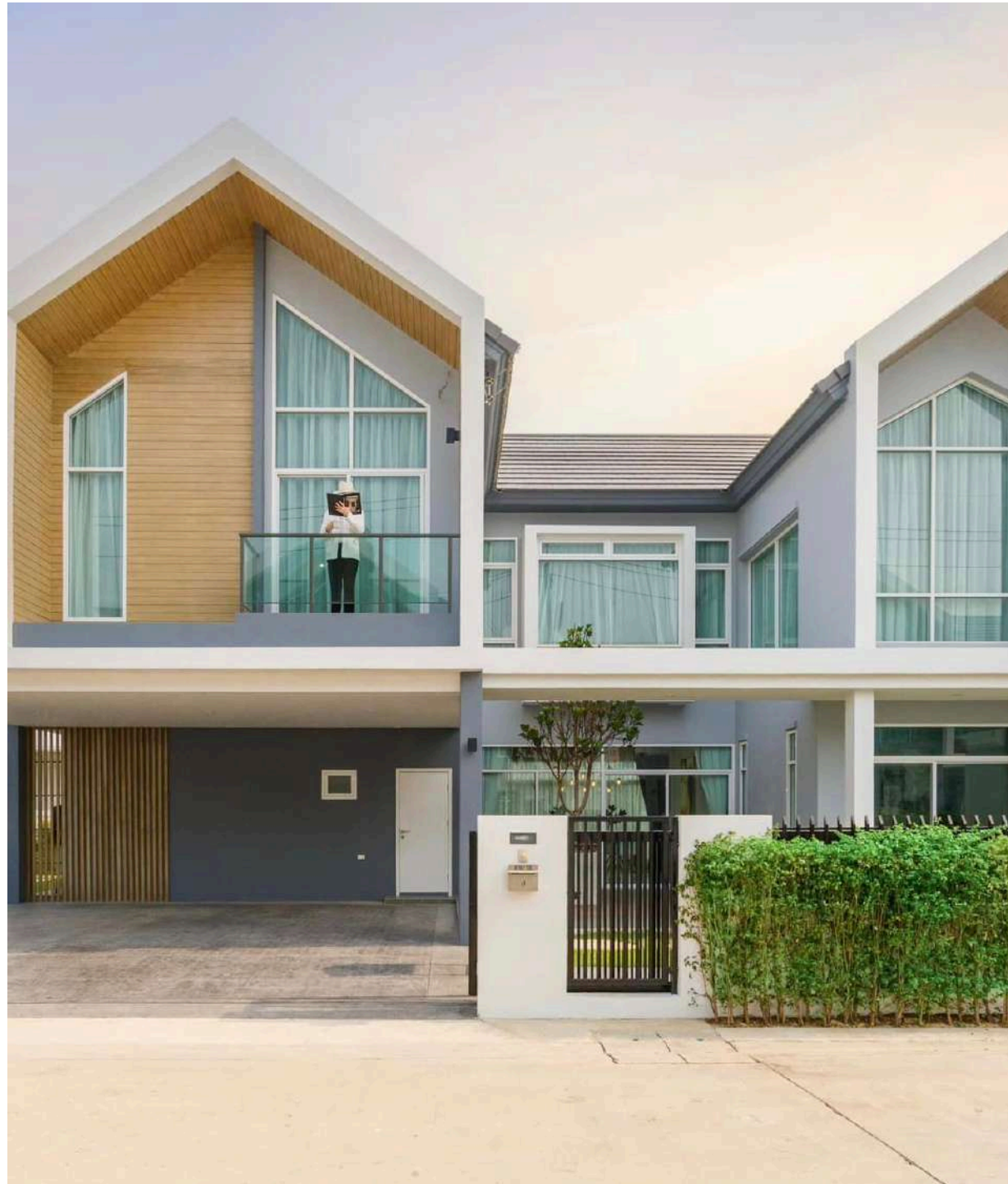
As of Mar 31, 2024

BRAND
Segmentation



BAANFAH PIYAROM NORDERN

SDH: 7.39 - 17.00 MB



957 MB

Project Value

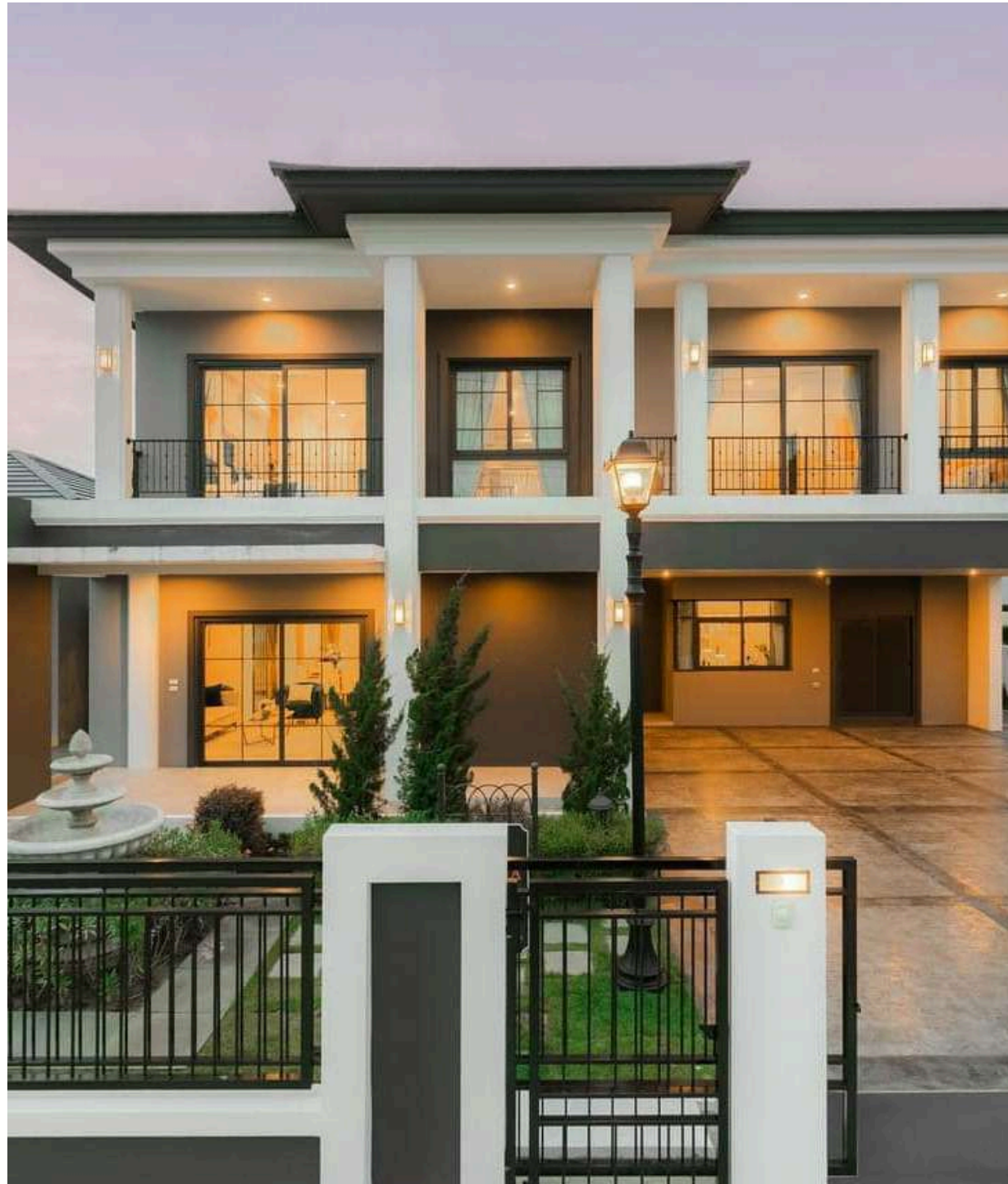
90% Sold

Only last 14 units

NC ON GREEN CHARM CLASSIC

SDH: 5.59 - 19 MB

NC ON GREEN
CHARM
Classic
WONGWAEN - LAMLUKKA



1,081 MB

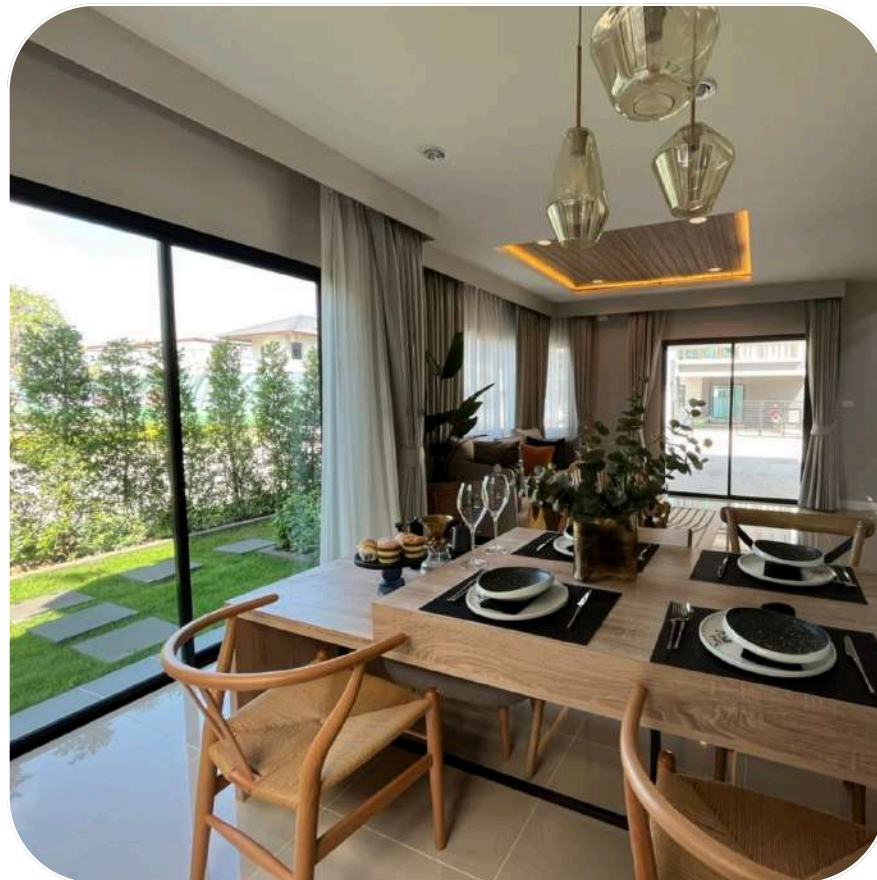
Project Value

82% Sold

Inventory 26 units

NC ON GREEN PALM PARK 2

DH/TH: STARTS 3.99 MB



998 MB

Project Value

96% Sold
Only last 13 units



BAANFAH GREENPARK TIME

DH/TH: STARTS 1.69 MB



880 MB

Project Value

72% Sold

Inventory 125 units

BAANFAH GREENERY NEOLA WONGWAEN-LAMLUKKA KLONG 7



DH: STARTS 3.99 MB



495 MB

Project Value

38% Sold

Inventory 71 units

BAANFAH GREENERY NEOLA RANGSIT KLONG 2

SDH/DH: STARTS 5.69 MB



1,005 MB

Project Value

23% Sold

Inventory 168 units

NC
NEOLA
WONGWAEN - LAMLUKKA

A modern, bright living room with a light-colored sofa, patterned and solid color pillows, and a coffee table. Large windows with white curtains let in natural light. A dining area with a white table and chairs is visible in the background.



BAANFAH GREENERY THEO PINKLAO PETCHKASEM

SDH/DH/TH: STARTS 2.9-11 MB



1,762 MB

Project Value

60% Sold
Inventory 156 units



BAANFAH GREENERY THEO CHAIYAPRUCK CHAENGWATTANA

SDH/DH: STARTS 6.8 - 8.9 MB



1,390 MB

Project Value

22% Sold
Inventory 169 units

NC TIWA PINKLAO SAI 5

SDH: STARTS 13 MB



489 MB

Project Value

24% Sold
Inventory 35 units

Inventory 469 units

BAANFAH TOWNEE SRINAKARIN-THEPARAK

TH: STARTS 2.49 MB

BAANFAH
TOWNEE
SRINAKARIN - THEPARAK



312 MB

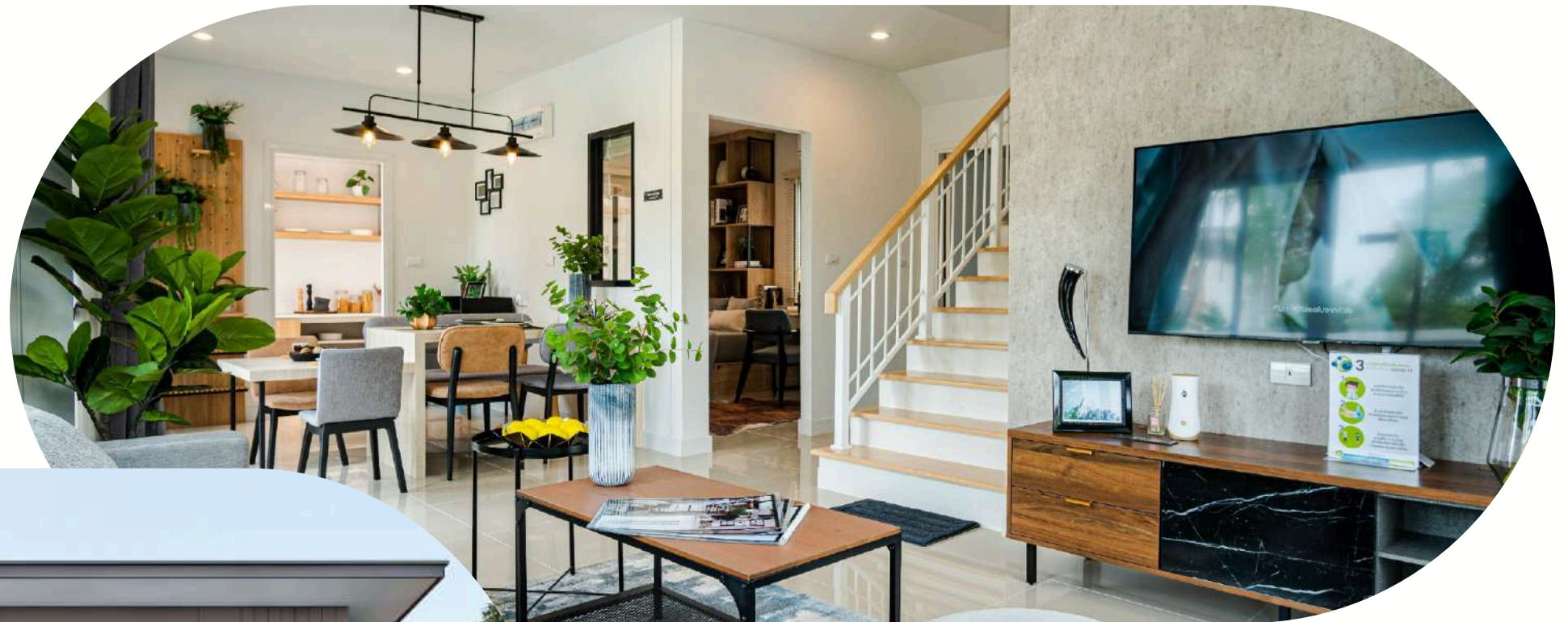
Project Value

10% Sold

Inventory 94 units

BAANFAH GREENERY LOFT PATTAYA

DH: STARTS 4 MB



339 MB

Project Value

66% Sold
Inventory 25 units

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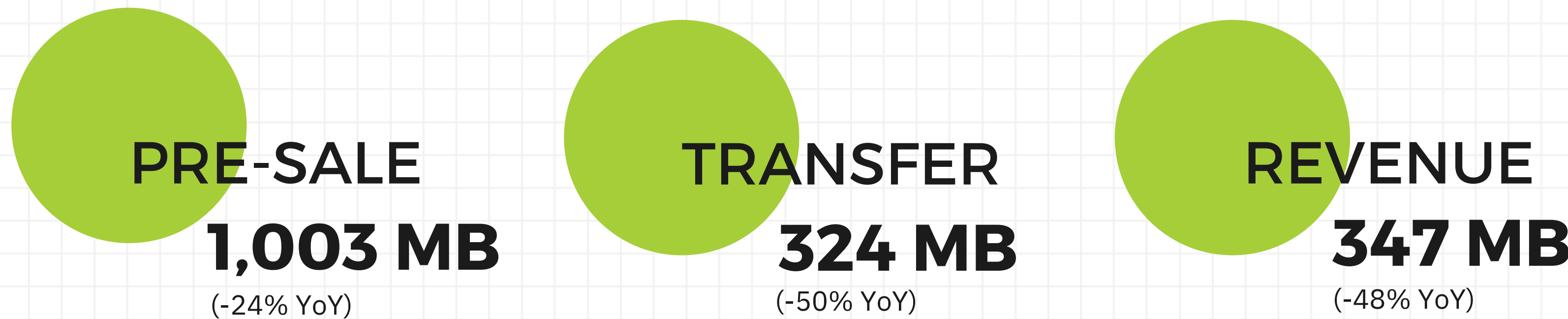
► 03 PERFORMANCE 1Q24

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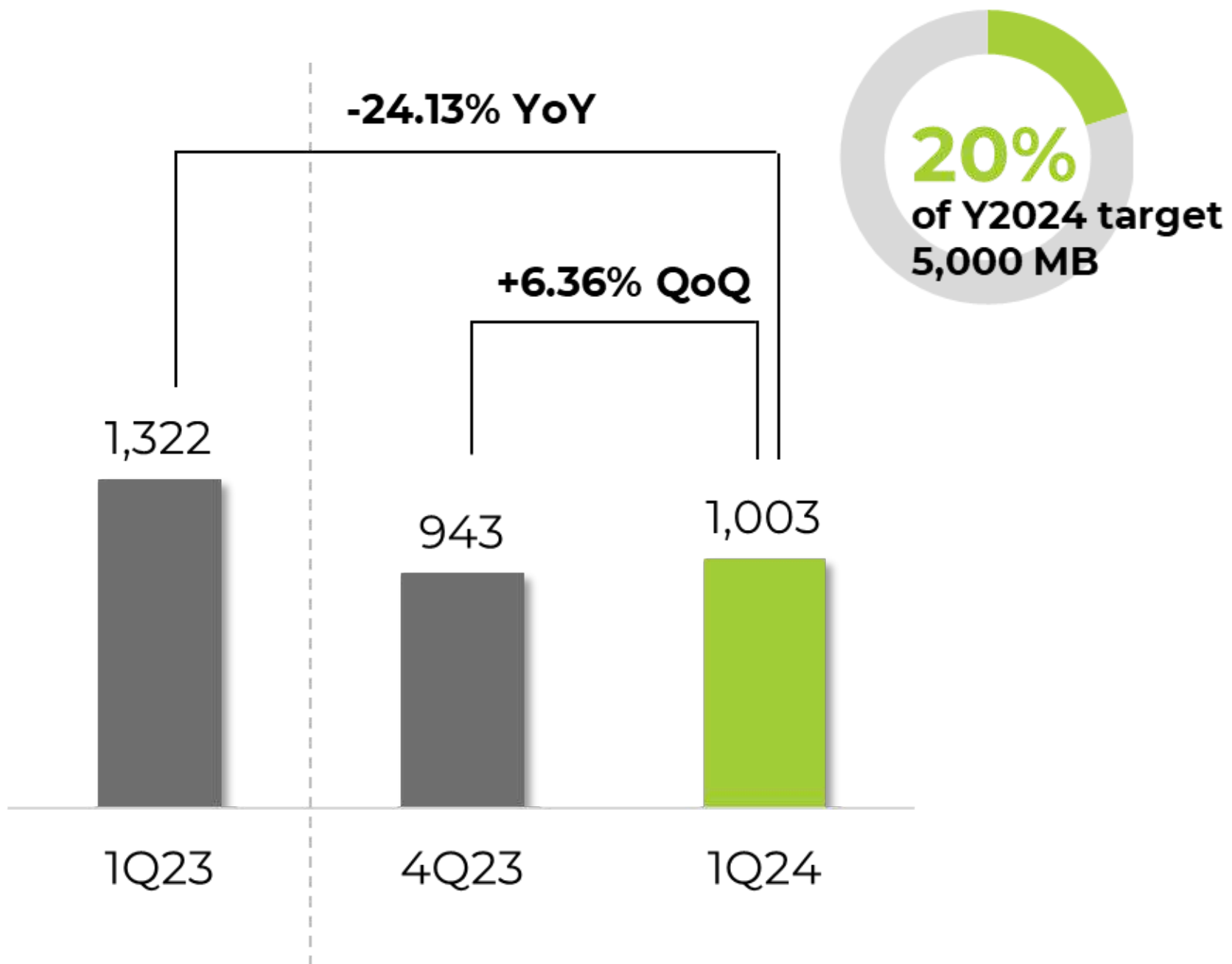
PERFORMANCE 1Q24

Highlights

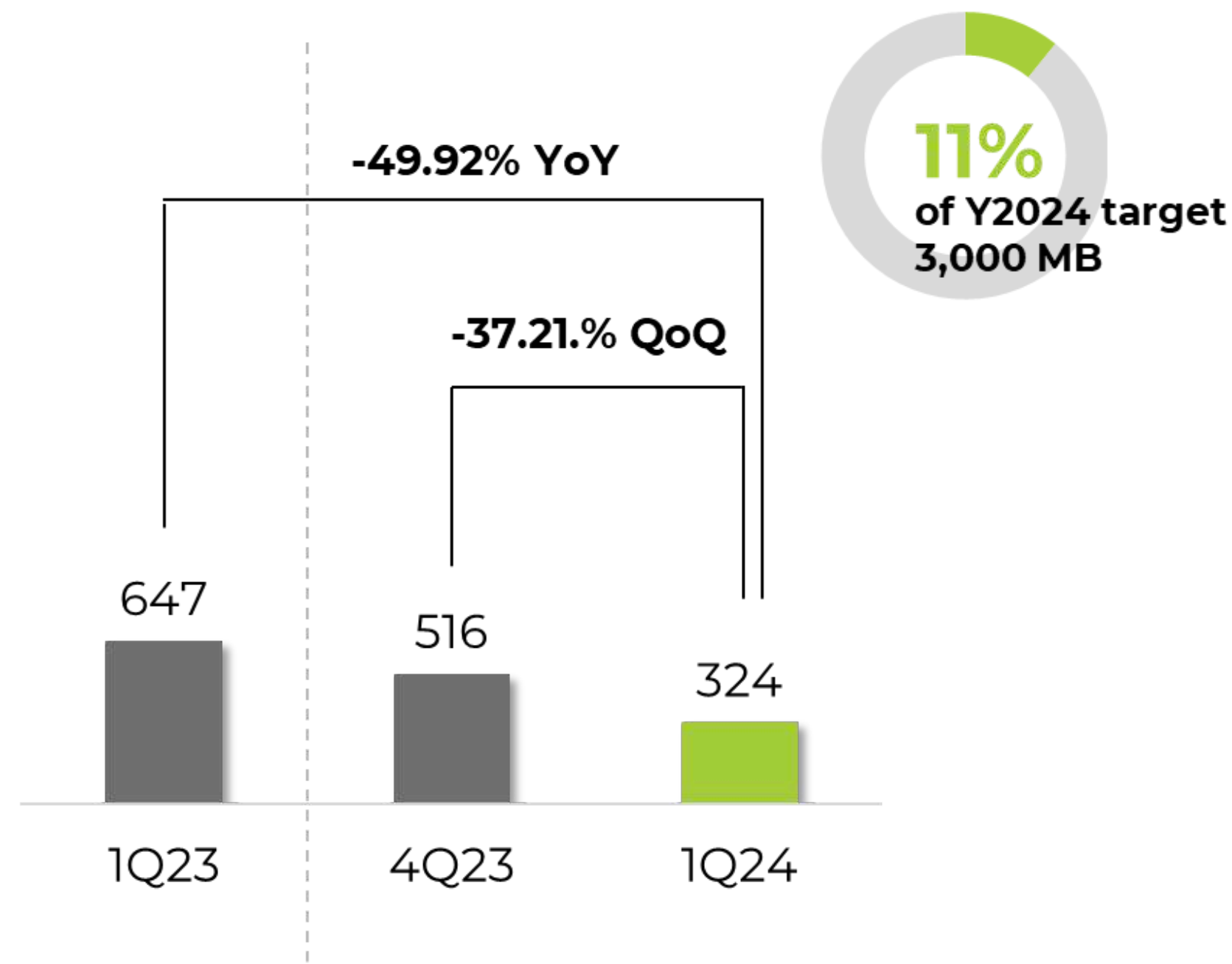


PERFORMANCE 1Q24

● PRE-SALE : 1,003 MB

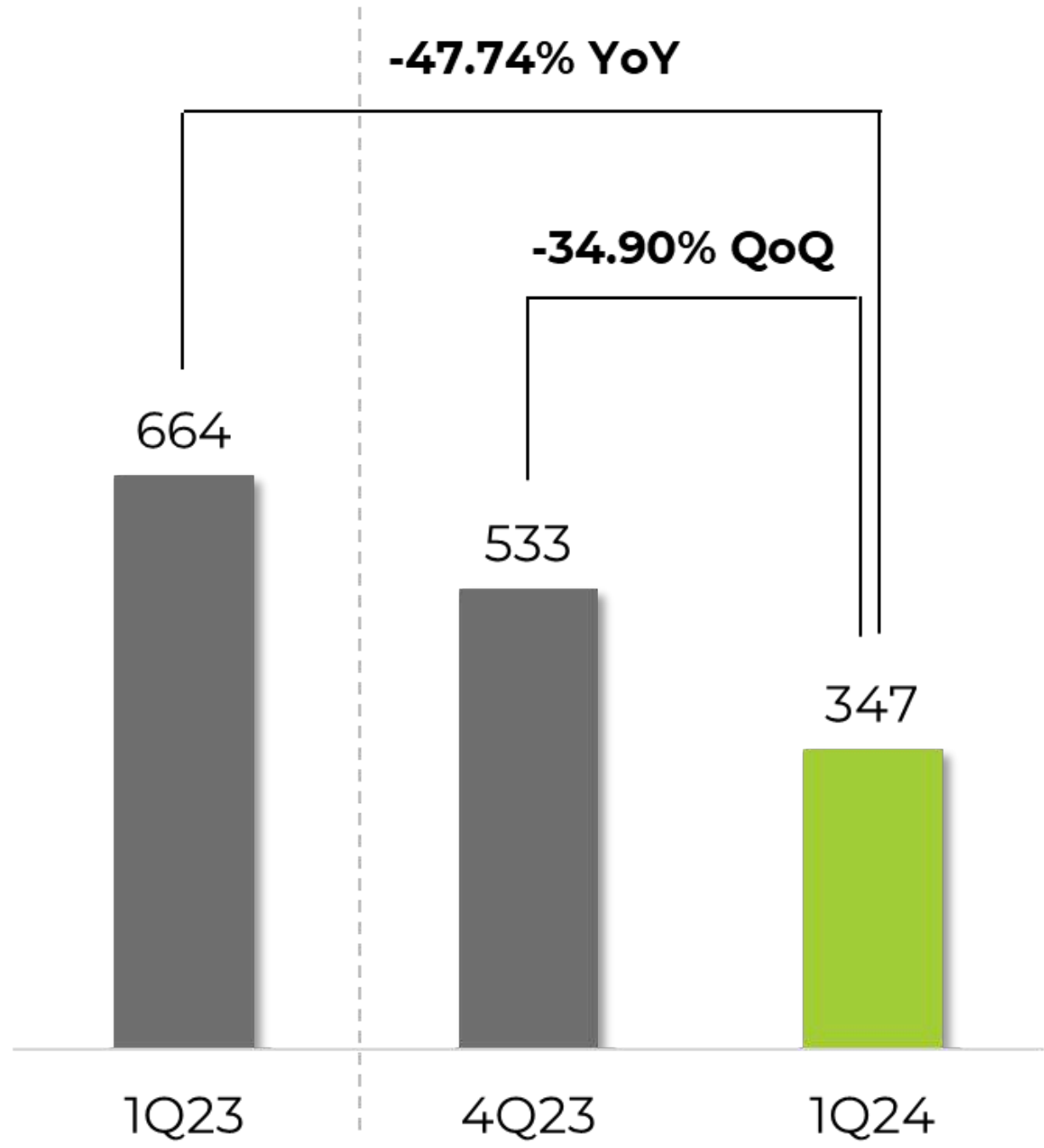


● TRANSFER : 324 MB

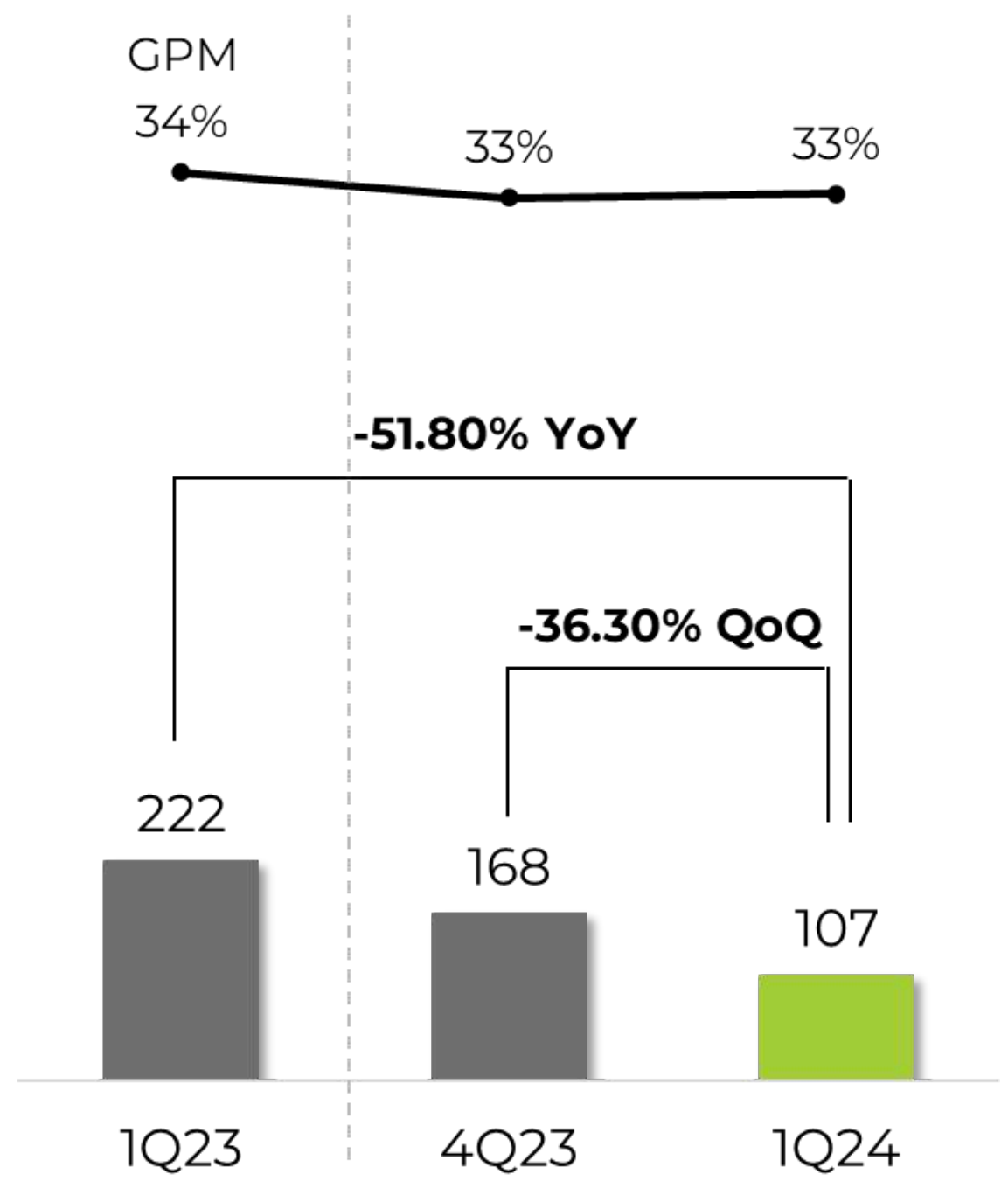


PERFORMANCE 1Q24

REVENUE : 347 MB



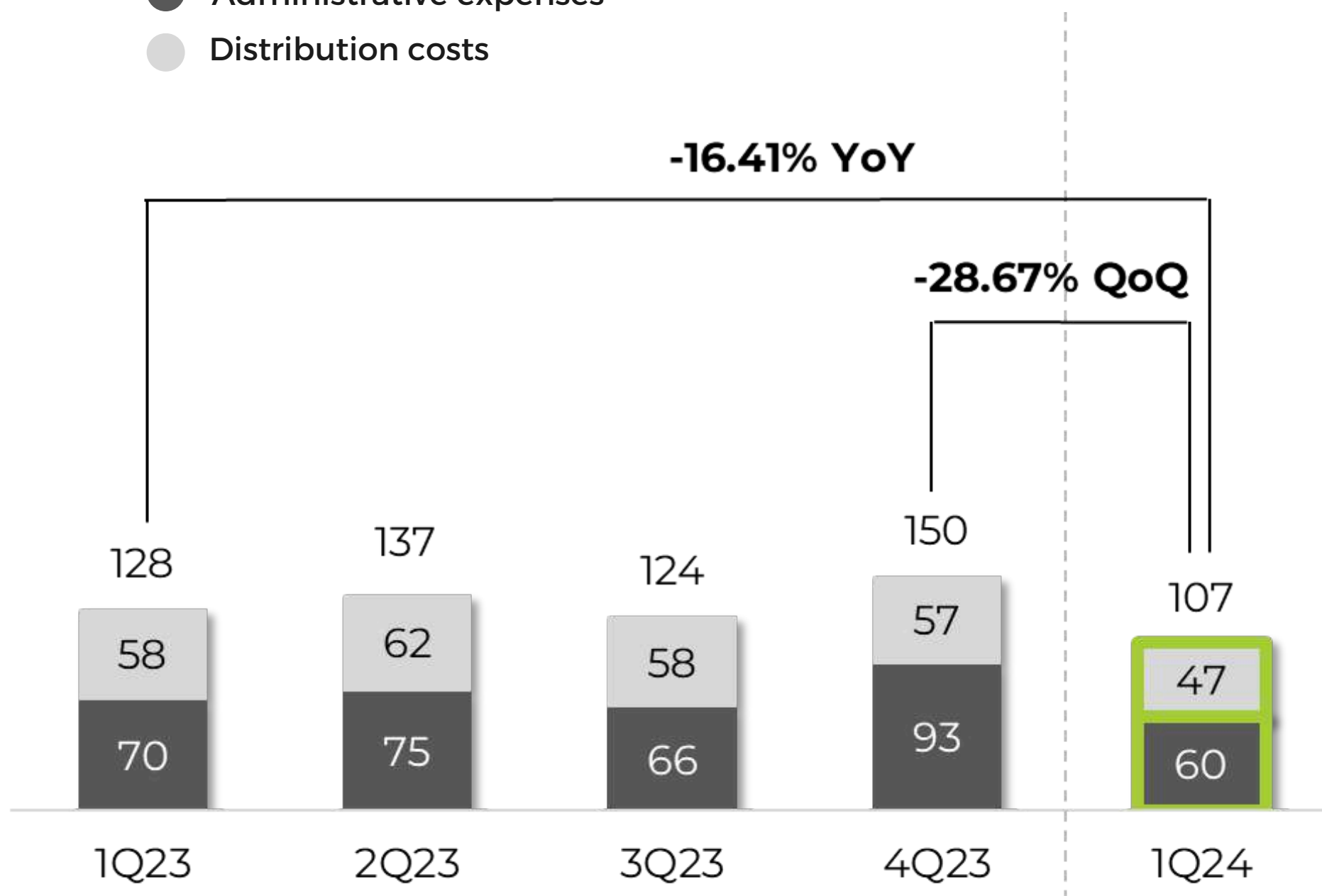
GROSS PROFIT : 107 MB



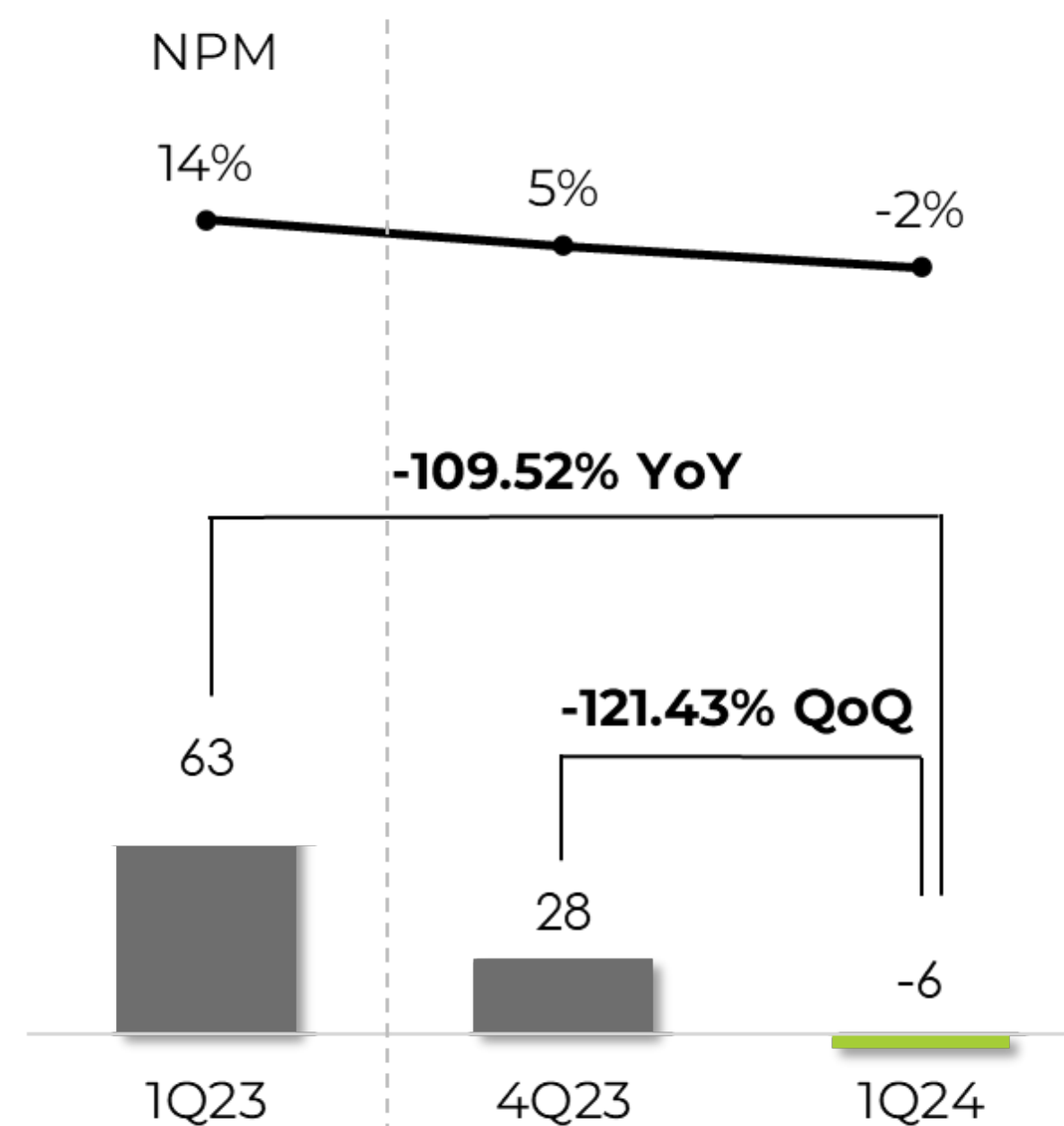
PERFORMANCE 1Q24

SG&A : 107 MB

- Administrative expenses
- Distribution costs

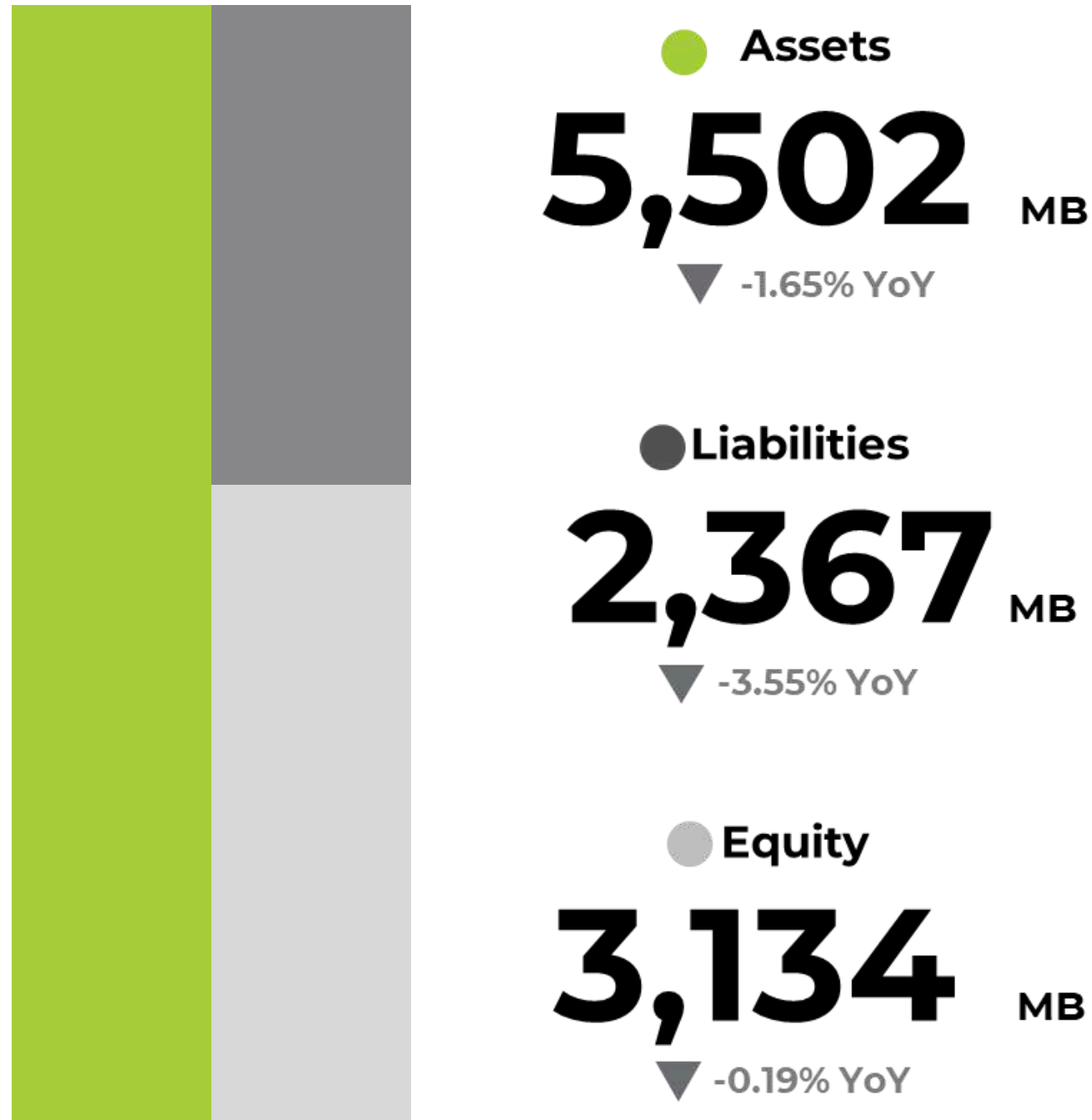


NET PROFIT : -5.7 MB

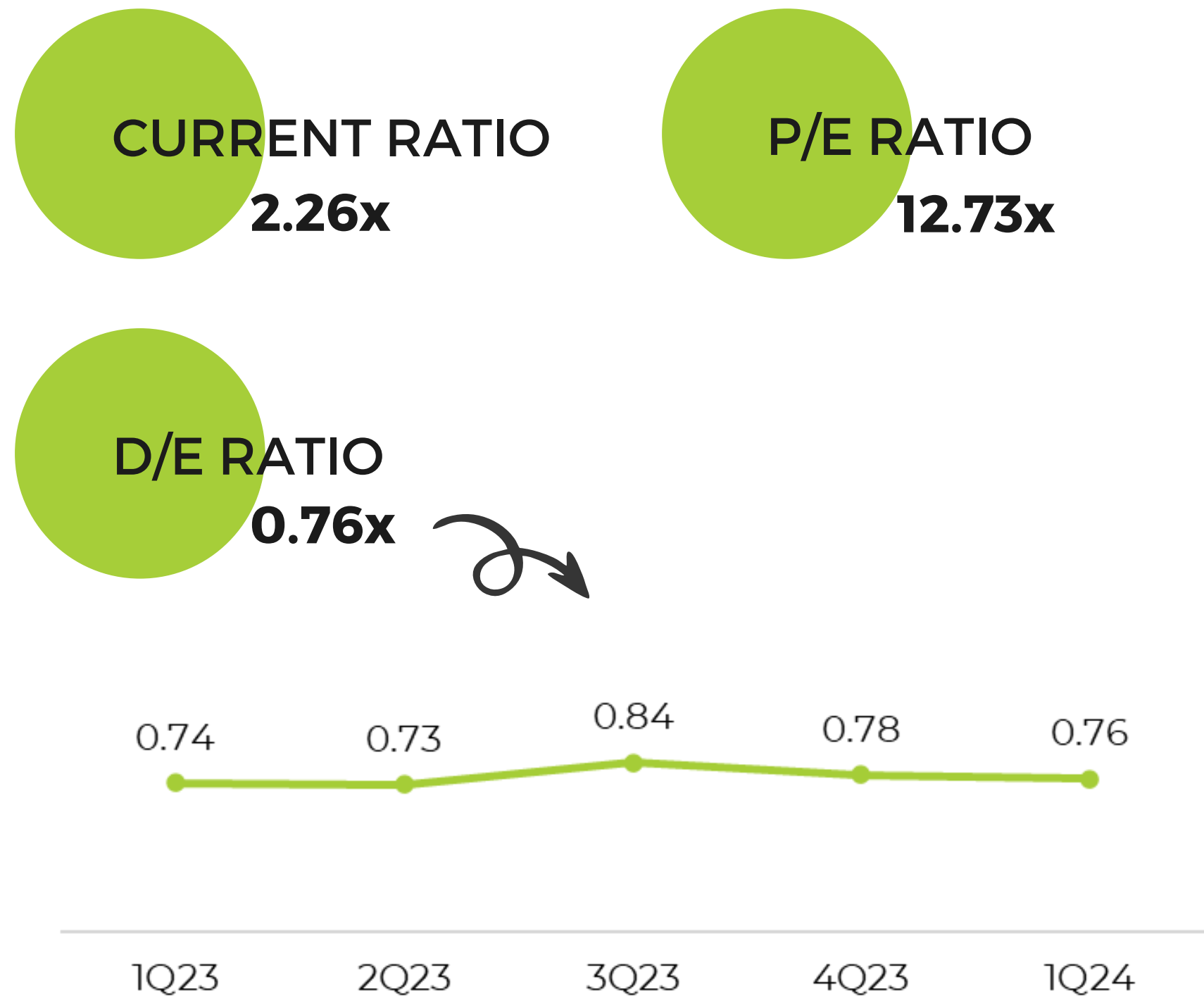


PERFORMANCE 1Q24

Financial Position



Financial Ratio



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BUSINESS OUTLOOK

Project Highlights



NC NEOLA WONGWAEN-LAMLUKKA KLONG 5



PROJECT VALUE
647 MB
137 UNITS
SDH 11 / DH 126
AREA 22-1-67.40 RAI



BAANFAH GRAND TOWNEE PETCHKASEM SAI 5



PROJECT VALUE
1,431 MB
486 UNITS
DH 11 / TH 68+407
AREA 49-1-17.70 RAI

1Q24

4 NEW
PROJECTS
ARE EXPECTED
TO LAUNCH
>5,100
MB

2Q24-4Q24

BUSINESS OUTLOOK

Strategies & Direction



**UNIQUE PROJECT DESIGN
WITH INNOVATION**



**WELLNESS CENTER
& SPORT CLUB**



**AFTER-SALE
SERVICE**



COLLABORATION



CSR & ESG



GREEN CONCEPT

design, project concept,
architecture, connecting
environmental friendliness
for a sustainable way of life



GROW CUSTOMER BASE

proactively expand the
opening of new projects
in new locations



GUIDELINE TO ESG

aims to operate
for continuous growth
and security as per
guidelines for sustainable
development



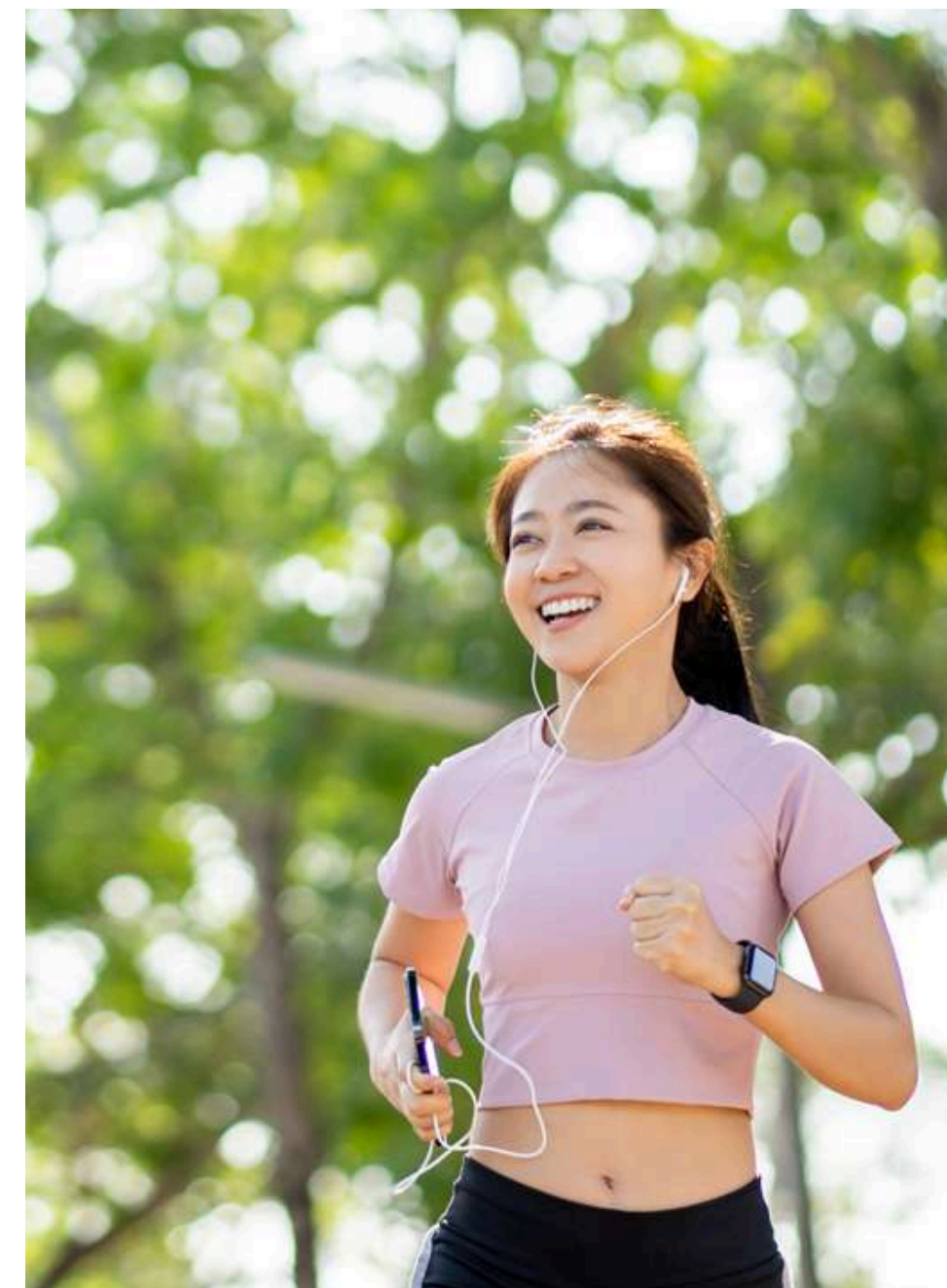
GREEN LIVING

- Energy
- Environment
- Zero Waste



SMART LIVING

- Community
- Mobility
- Security



WELL LIVING

- Well Being
- Economy
- Education

Green Mission Certification

by TOA

This reward underscores the importance of fostering cooperation and promoting business practices that contribute to a sustainable global environment.



BUSINESS Synergy



Health & Wellness

SIRI ARUN

Health rehabilitation services for patients of all ages and elderly care in both short-term and long-term stays.



Health & Wellness

NC REGEN

Experience a comprehensive sports complex offering a range of amenities including a golf club, swimming pools, fitness facilities, and various other activities to suit diverse interests.

36



Regen Sports & Wellness : K6



LES MILLS

STRETCHING



LES MILLS
RPM

STEP WORKOUT

LES MILLS
BODY PUMP

STEP DANCE

GYM BALL

EASY DANCE

ZUMBA

CYCLING

YOGA

MIX DANCE

CARDIO WORKOUT

ABS

PILATES MAT

POWER FIT

MUAY THAI

Regen Sports & Golf : K5



Thank you

Q&A



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N.C. HOUSING

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